

risk3sixty

Renegade Review

risk3sixty
Leave No Doubt

2025
Quarterly

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From the CEO

The Truth About Launching a Product: Inside the Messy Work of Getting Something Off the Ground



Christian Hyatt
CEO & Co-Founder

It's not uncommon to see a press release about a new product launch.

Right?

You've all seen them. The latest iPhone. The next great AI solution. Maybe you see a fancy commercial or a press release about how the product is going to revolutionize the industry.

Well - maybe it will - and maybe it won't.

All this is pretty much mandatory when it comes to the typical product release playbook.

But what you don't see very often is the behind the scenes story about what it takes to bring a product to market. How an idea is born, how to get the team's energy behind investing in it, how things often need to be incubated for years, and how to get a product out to the world.

Because that part is messy - *and in my mind at least* - much more interesting.

So, in this article I am going to give you the behind the scenes scoop about what it takes to bring a product to market. This article is not theory. It is based on my real world experience bringing our most recent product offering - Armada - to market. How we got the idea, how long we had to invest and incubate it, and how it almost never saw the light of day.

First, What is Armada?

Before we dive into the meat of this article, let me tell you a little about Armada so you have some context for the rest of the story. Armada is our advanced suite of security assessment services aimed at moving clients from point-in-time cybersecurity assessments to continuous monitoring.

Three distinct offerings fall under Armada:

1. **Red Teaming:** [Red team](#) engagements are penetration testing engagements that are meant to emulate real world attackers. They often entail working with the security team to set specific scenario based goals like trying to break into certain systems and testing defenses. The key is that these are real-world looks at your security posture.
2. **Attack Surface Management:** [Attack surface management](#) is a proactive approach to cybersecurity that continuously identifies, monitors, and evaluates vulnerabilities across the digital footprint of the business in near real time. It is a mix of automated asset discovery and human lead testing and validation. In my view, this type of always-on assessment is where the entire industry is headed.
3. **Continuous Testing:** [Continuous testing](#) is everything from ASM with the addition of 4-12 mission driven red team assignments throughout the year. This is widely considered the most robust and impactful type of testing available.

Okay, with that context let's dive into where we came up with these product ideas and how we brought them to market.



Three Things it Takes to Launch a New Product

#1: The Birthplace of Good Ideas

Where do companies get ideas for new product offerings?

That is a good question.

And the answer, for us anyway, is simple: **Our customers tell us.**

One of the most important things we do at risk3sixty is listen to our customers. Over the years we have found that our most successful products are born by solving problems that our customers already need help with.

I know there are organizations out there that do years of research before they launch a new product - the Steve Jobs or Henry Fords of the world - but from my experience the tried and true approach is to **serve the heck out of the folks you already serve in first place.**

Most good ideas aren't born in a lab.

At least none of the ones I have been a part of. Instead, they are born in the trenches shoveling dirt with your team members day-in and day-out. And one day you hear a customer ask for something for the 10th time and you say: "We should solve that."

For example, our team at risk3sixty has performed over [2000 cybersecurity assessments](#) for hundreds of companies. We have had hundreds of intimate conversations with security leaders about the types of things they need need to take their cybersecurity program to the next level. Those conversations become data points for our next product offering.

Here are three examples:

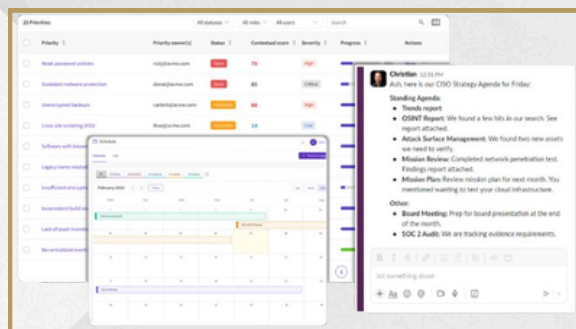
- **Moving From Point-in-Time to Continuous Assessments:** There is consistent frustration with the shortcoming of annual point-in-time cybersecurity assessments and penetration testing. The critique is that there is just too much time between assessments for the information to be reliable. Instead, companies want constant asset monitoring, real-time evaluation, and continuous improvement.

- **Real World Attack Scenarios:** Most of the CISOs I speak with see little value in testing networks or systems that they have a good handle on. Instead, they need to evaluate things the way a legitimate criminal or nation state may approach an attack. This is where real risks are identified and mitigated.
- **Instant Access in Slack or Teams:** A lot of our customers have told us over the years that their favorite thing about working with risk3sixty is that we are instantly available in connected slack or teams channels. This seems like a little thing, but it makes a big difference when urgent communication is necessary. Risk3sixty's collective security IQ becomes an extension of their team.

This is the kind of feedback that led us down the path to create Armada.

Questions to Ask:

- How often do you talk to your customers about their problems? (Customers can be internal people at your company too.)
- How do you take action on what you discover?



Armada asset monitoring, planned missions, project calendar, and real-time communications

#2: A Leader with the Conviction to Solve It

Great, you have an idea. Now what?

That's another good question.

Over the last 9 years leading risk3sixty, I have found that almost nothing important gets done unless a leader with courage and conviction owns the problem. People are just too busy and unless someone grabs hold of the problem - and owns it with conviction - good ideas tend to get deprioritized until they die of neglect.

But when it comes to a leader who was convicted we should build Armada - we struck gold with [Cory Wolff](#).

For example, I remember one afternoon when Cory and I were doing a back and forth about Armada. He was patiently walking me through next steps for Armada (for the 3rd or 4th time?). We talked about the market, what the industry is doing, our capabilities, and what our clients are asking for.

And one of habits I have formed over the years is to aggressively challenge ideas to see if they can stand up to scrutiny. Unfortunately, sometimes my challenge can come across as confrontational. Now, I swear I am not trying to be a jerk. My challenges are sincere and I find that if people respond with conviction then the idea has merit - but if they back down - then maybe there is more thinking to be done.

While I don't remember the exact question I asked, I do remember how Cory made me feel after asking it. It went down something like this:

"Why would anyone EVER buy this from risk3sixty?" I asked.

Cory's face turned red. He closed his laptop slowly. He looked me dead in my eyes and said:

"Because no one is going to serve the customer like our team is going to serve them."

And, darn it - *however the conversation went down* - I believed him with my whole heart.

Cory's courage and conviction won the day.

Then, over the course of about a dozen working sessions together we proceeded to put together what I think is one of the [strongest offerings in the entire industry](#). None of that would have happened without a strong leader owning the problem.

Cory is a respected technical expert. He has over 20 years in offensive security, is on the board of directors at [Red Team Village](#) (one of the biggest villages at DefCon), and is widely considered one of the foremost experts in cybersecurity in the nation.

Under Cory's leadership, I have watched our offensive security practice thrive and the people under his leadership become top notch professionals. These are rare traits that I deeply respect about Cory.

So many things in life come down to someone owning the problem.

Don't they?

Questions to Ask:

- What problems do you own?
- What problems exist that need an owner?



Cory at DistrictCon

#3: Four Priorities of Investment

It's easy to have big dreams, but ultimately you have to put pen to paper and build it. Otherwise, all of your dreams aren't worth very much.

Are they?

And when I consider what we have done to invest in Armada - there are four big buckets we focused on:

- **Investment #1:** A World Class Team: Our team represents one of the most important investments we made into Armada. Over the last few years, we have recruited and trained a top notch team of cybersecurity experts. We have some of the best talent in the industry.
- **Investment #2:** Armada Asset Discovery: We invested time and money to build an excellent platform to enable our team to monitor assets, perform testing, manage projects, and communicate with clients. This project took over a year to develop and remains something we continue to improve every day.

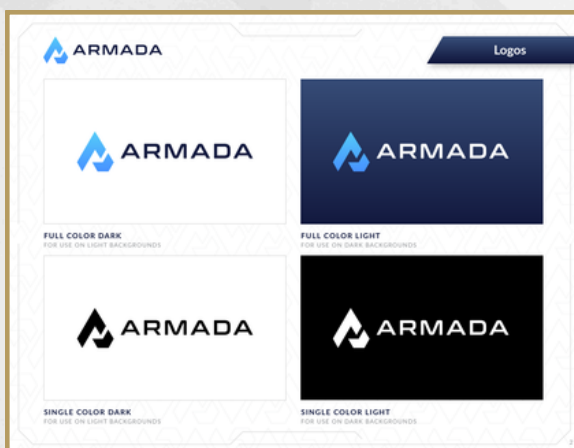
- **Investment #3:** Systems and Processes: Our team is good enough that any one of them could probably serve our clients without a single documented process. They could just rely on individual herculean efforts. But we didn't do that. Instead, we focused on creating world class processes to ensure our customers receive an unparalleled experience. Good processes have allowed us to establish a system of repeatable excellence and quality assurance.
- **Investment #4:** Early Customers: Long before the official product release we began delivering these services to our customers. During that time we refined our processes, worked collaboratively with our customers to validate our approach, and made sure our customers LOVED what they received from us. These early wins gave us confidence and competence to move forward with a formal release.

That's a lot. Right?

All of this takes a lot of time, focused energy, and money to get across the finish line. And all of this is before we ever built a website, designed a logo, or released a press release.

Questions to Ask:

- What investments do you need to make to solve your biggest problems?
- What investments is your company making today for a product tomorrow? (And how could/should you be supporting them?)



This is a page from our Armada brand guide.

Why All This Matters: Two Universal Truths

Okay, so what does all of this mean and why does it matter?

I think it matters because the same lessons that apply to a product launch apply to almost anything worthwhile in life. Two unavoidable and universal truths that apply whether you are talking about a successful marriage, raising kids, getting a promotion, or building a business:

Sustained Discipline and Iteration.

1. Sustained Discipline: So much of success comes down to staying focused and refusing to quit. Just keep working on that one problem until it is solved. Avoid too many side projects, don't throw your hands up and quit, and keep chopping wood. Often, you will look back and realize that success is largely chalked up to stamina. Which brings me to my next point:

2. Iteration: The Mona Lisa wasn't the result of a one time effort. It was the result of about 1000 sketches that never saw the light of day. Then, one day, Leonardo da Vinci put it all together and created a masterpiece. In some way, a product launch is similar. You iterate for a couple of years - then one day - the world gets to see your shiny final product. All that iteration is exhausting and the biggest thing that separates a sketch from a final painting just refusing to quit.

Over the last 10 years I have found that most of our success - including product launches like Armada - can be boiled down to these two principles. Press releases just don't talk about it very often because there's nothing glamorous about it. But that's how these things really work.

So, I think it is fair to say that this isn't a story about an Armada product launch:

This is just the first iteration we are telling you about.

RAVING FANS

Leave No Doubt

“Creating “Wow Moments” for our Clients

This year, our firm is focused on delivering exceptional experiences—what we call “Wow Moments”—for our clients.

As risk3sixty's CEO & Co-Founder, Christian Hyatt explains, a “Wow Moment” isn't just about exceeding expectations; it's about going beyond our standard delivery to turn satisfied customers into passionate advocates. It's a mindset - one that pushes us beyond routine execution and challenges us to mater our craft.

Over the past month, we've spoken with team members across the firm to understand how they bring this concept to life in their daily work. Here are some of the key themes that emerged.

- Client-Centered Approach
 - Treating clients as true partners, building trust and advocacy (Kristen, Grace, Liz).
 - Understanding client emotions and needs (Carlin, Darren).
 - Tailoring experiences to meet clients where they are (Elizabeth).
 - Proactively identifying and addressing challenges before they arise (AG, Grace).
- Clear Communication & Expectation Setting
 - Establishing clear expectations early to build alignment and confidence (AG, Andrew P., Darren).
 - Clear, concise communication with next steps and evidence-backed conclusions (Andrew P.).
 - Maintaining consistent client check-ins to ensure ongoing value (Grace, Liz).
- Empowerment & Psychological Safety
 - Encouraging team members to take ownership and lead with confidence (Jeremy, Zach)
 - Creating a supportive environment where team members feel safe to experiment and grow (Jeremy).
 - Building internal expertise and knowledge-sharing (Kristen, Andrew P.).
- Collaboration & Knowledge Sharing
 - Fostering continuous learning through weekly knowledge sessions and an FAQ repository (Andrew P.).
 - Driving cross-functional teamwork to enhance efficiency and innovation (Lindsey, Zach, Carlin).
 - Hosting Lessons Learned meetings that celebrate achievements and drive continuous improvement (Andrew P.)
- Operational Excellence & Agility
 - Ensuring seamless team operations, even in evolving project landscapes (AG).
 - Practicing servant leadership to enhance both the client and consultant experience (Carlin, Zach).
 - Encouraging engineers to take ownership beyond technical tasks, focusing on usability and client impact (Zach).

By embracing this mindset, we're not just delivering services—we're building lasting relationships and setting a new standard for excellence.

In Their Words: What Our Clients Are Saying

NPS Score: 9

Feedback: All around solid partner.

NPS Score: 8

Feedback: Very good support from the team, flexibility, and a nice tool (Full Circle) with a lot of potential.

NPS Score: 10

Feedback: Collaboration, communication, resources available

NPS Score: 10

Feedback: Darren and team work great to ensure we have what we need. The communication and other services are amazing!!!

NPS Score: 10

Feedback: The auditors made the entire process seamless and stress-free, providing clear guidance and support at every step. Their professionalism, thoroughness, and attention to detail ensured a smooth audit experience, while their approachable and supportive attitude made collaboration easy. They were always available to address concerns, offer valuable insights, and work efficiently, making the audit not only effective but also a positive experience.

NPS Score: 9

Feedback: I realize this is unique to our timing, but two weeks of no contact at the end of the year during our review period has at least the potential to cause difficulty. Otherwise, everything's great, and I would recommend.

NPS Score: 10

Feedback: I highly recommend Risk3Sixty for their exceptional communication and unwavering commitment to quality. They consistently provide clear guidance throughout the audit process and their expertise and collaborative approach make them a trusted partner in achieving compliance goals.

NPS Score: 10

Feedback: Associate Knowledge, understanding business, technical, operational and industry expertise. Friendly staff (Special thanks to Jeff Hoskins & Cory Wolff!!)

NPS Score: 10

Feedback: Patrick and Gabriel were amazing as always - in addition to helping us prep for the external audit, they taught us how to think like an auditor, and we were laughing and enjoying ourselves the whole way through! These two are incredible!

NPS Score: 10

Feedback: Great team with a flexible process focused on helping clients both establish and maintain compliant controls regardless of current processes. I will also be scheduled for a video interview with the marketing team soon

NPS Score: 8

Feedback: I really don't have any others to compare to as this is the only firm I worked directly with. In the past I gathered evidence but never really spoke to the auditors. Lindsey was great to work with and accommodating to our evolving procedures.

NPS Score: 10

Feedback: Great communication and partnership

NPS Score: 10

Feedback: Darren Styles

NPS Score: 8

Feedback: I like the team and the platform for tracking controls and uploading evidence, but as someone who is not an auditor I wish the description language for evidence documents was more plain language.

NPS Score: 9

Feedback: We have been collaborating with risk3sixty for quite some time now and have thoroughly enjoyed the partnership. Over the years, the platform has significantly improved, reflecting the team's unwavering dedication and commitment.

Their willingness to adapt to various communication and team styles prevalent in different companies, along with their flexibility, has greatly benefited our team.

NPS Score: 10

Feedback: Liz and Jeremy made the process nearly pleasant. They kept us on track with schedule and aware of the implications of our deliverables on the overall schedule. They also helped us align the unique situation of our small organization to feasible controls which met the SOC2 standard. I look forward to working with them again.

NPS Score: 10

Feedback: The project went very smoothly this year. The communication was great and Liz is just a joy to work with.

INIMITABLE
BRAND

STRATEGY

risk3sixty
RISK MANAGEMENT



Craftsmanship Highlights

Master Tradesmen Who Produce a Work Product of Uncommon Quality

At risk3sixty, we define craftsmanship as the commitment to delivering products and services that consistently meet or surpass expectations while continuously improving quality and optimizing work processes for greater efficiency. This quarter, we are thrilled to recognize and celebrate three individuals who have fostered the risk3sixty culture of innovation and unleashed their entrepreneurial spirit to enhance customer satisfaction, drive revenue growth, and establish a reputation for excellence.



Andrew Gahan ("AG")

Team Lead

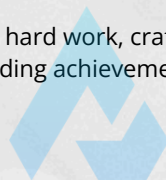
At risk3sixty, our Offensive Security Team (OST) is committed to delivering high-quality assessments beyond automated scanning. Each consultant collaborates with Cory Wolff, Director of Offensive Security, to develop a structured training plan that includes a research and development project, ensuring continuous skill enhancement while maintaining the highest service standards.

Andrew Gahan ("AG") joined the OST on April 28, 2023, and as part of his mid-year project in 2024, he developed Armada, an Attack Surface Management platform designed to optimize time spent on security testing. The goal behind Armada was simple but critical: reduce time spent on repetitive scanning and data aggregation so that consultants could focus on manual testing and exploitation. By automating these preliminary tasks, Armada ensures that more effort is dedicated to identifying and exploiting real vulnerabilities—delivering more profound insights and increasing consultant productivity and focus. Ultimately, creating a better outcome for clients and the team members.

What sets AG apart is his technical skill but his relentless pursuit of excellence and attention to detail—hallmarks of true craftsmanship. He approached Armada with the mindset of a builder, ensuring that every platform component was designed with precision, efficiency, and real-world impact in mind. His ability to think critically, anticipate challenges, and create a seamless, scalable solution demonstrates his deep understanding of offensive security and commitment to pushing the industry forward.

Beyond his daily responsibilities, AG dedicated countless hours outside work to refining and perfecting Armada. His passion for innovation and drive to improve our craft came to fruition with Armada's successful launch in March 2025. This project is not just a technological achievement—it reflects his dedication to the team, our clients, and the continuous improvement of offensive security practice.

We are incredibly proud of AG's hard work, craftsmanship, and commitment to delivering lasting value. Congratulations on this outstanding achievement!



ARMADA



Nicholas Swink

Senior Security Consultant

At risk3sixty, our Offensive Security Team (OST) is dedicated to pushing the boundaries of security research and innovation. As part of this commitment, we want to highlight Nicholas ("Nick") Swink's significant contributions to Armada.

Nick played a vital role in releasing Armada services, bringing his technical expertise and problem-solving skills to the platform's development. Since joining the OST in October 2023, he has distinguished himself through his exceptional technical acumen and inquisitive mindset, consistently driving innovation within the team.

For his mid-year project, Nick sought to deepen his understanding of malware and adversarial tactics. Working closely with Cory Wolff, Director of Offensive Security, he designed a research initiative focused on automated payload generation with CI/CD pipelines. His work provides critical insights into how adversaries can develop, distribute, and deploy malware at scale through automated processes, and strengthen our ability to deliver world class Red Teaming and penetration testing engagements.

For Nick, security is more than just a job—a calling. His passion extends beyond client engagements, as he frequently publishes independent research and contributes to open-source security initiatives. Nick exemplifies risk3sixty's core values of craftsmanship and freedom through his thought leadership and commitment to knowledge-sharing.

We are proud to recognize Nick's dedication to research and innovation. His contributions, alongside Andrew's leadership, strengthen our offensive security capabilities, enhance our ability to deliver meaningful client results, and reinforce our mission to give back to the security community.



ARMADA



Team Highlights

Continuity in Purpose and Action

2024 Hire Vets Platinum Recipient

According to a 2024 U.S. Government Accountability Office report, approximately 200,000 military service members transition to civilian life each year, yet only 1.1% of the civilian workforce are veterans. At risk3sixty, we take immense pride in fostering a workplace where veterans thrive—15% of our team consists of veterans, including our co-founder, Christian White (CW). We are also honored to receive the HireVets Platinum Medallion for the third consecutive year in 2024, a recognition of our commitment to veteran hiring, retention, and professional development.

Creating a strong company culture isn't just about posting core values on the wall. It's about how people feel when they walk into the office, how teams collaborate, and how individuals achieve their goals. It's reflected in how we tackle challenges, solve problems, and most importantly, how leadership invests in people and shows appreciation for their contributions.

The transition from military to civilian life can bring uncertainty—it's both a time of mourning and celebration as one chapter closes and another begins. Yet, what often goes unrecognized is the healing, growth, and self-discovery that continue even after joining the workforce.

At risk3sixty, we believe in more than just hiring veterans—we invest in their long-term success. Through mentorship, leadership development, and a culture that values craftsmanship and resilience, we ensure that our team members have the space to reflect, grow, and celebrate their journey.

To the veterans in our workforce and beyond—we see you, we value you, and we are honored to stand alongside you.

THE UNITED STATES DEPARTMENT OF LABOR
CERTIFIES THAT



risk3sixty LLC

HAS BEEN AWARDED THE
**2024 PLATINUM
HIRE VETS
MEDALLION
AWARD**

IN RECOGNITION OF VERIFIED EFFORTS
TO RECRUIT, EMPLOY, AND RETAIN VETERANS


ACTING SECRETARY OF LABOR

Denning Technology & Management Program Corporate Partnership

As we prepare to hear the final deliverables from our two capstone teams, we want to highlight their achievements, the lessons they've learned, and the impact this partnership has had on our firm.

Over the past six months, risk3sixty has had the privilege of collaborating with two interdisciplinary teams from Georgia Tech's Steven A. Denning Technology & Management (T&M) Program. Throughout their capstone projects, the teams engaged weekly with key stakeholders, including CTO Kevin Ketts, Director of Offensive Security Cory Wolff, Director of Technical Account Management Chris Donaldson, Product Manager Carlin Cole, and Manager of Software Engineering Cal Supik, to align their work with real-world objectives.

This year's teams tackled complex challenges:

- Team "Denningades" developed a web application to generate contextualized threat intelligence reports using open-source intelligence (OSINT) from multiple public sources.
- Team "Buzz3sixty" created a web application that calculates risk scores based on the Factor Analysis of Information Risk (FAIR) model.

Sounds complex? It was! But both teams demonstrated incredible dedication, growth, and perseverance throughout the process.

This marks our third year partnering with the T&M program, and each time, we gain valuable insights from these brilliant students while also accessing top-tier talent. We extend our deepest gratitude to the T&M faculty, especially John Stanford and Robert "Bob" Burgess, for their leadership and commitment to this outstanding program.

Witnessing the culmination of months of hard work has been an incredibly rewarding experience for our team. It serves as a powerful reminder of the importance of education, community collaboration, and lifelong learning.

We are incredibly proud of these students and look forward to following their professional journeys as they continue to innovate and lead in the industry!





risk3sixty at ViVE 2025

With a large focus on live events in 2025, the risk3sixty team headed to ViVE in Nashville, TN in February. ViVE is the premier event experience for digital health decision makers, focusing on the business of healthcare.

As an exhibitor, we had the chance to flex our events muscle and connect with the healthcare industry --- one that can benefit greatly from our compliance and advanced security services.

Those who walked the exhibit hall had a chance to stop by our booth, connect with our experts, and learn how risk3sixty can help the healthcare industry remain compliant and secure.



SchellmanCon 2025

A flourishing partnership between risk3sixty and Schellman was further nurtured by our sponsorship of their flagship event SchellmanCon in March.

This year, we hosted a booth at their virtual event and our CEO, Christian Hyatt and Director of Audit & Implementation, Sawyer Miller gave an informative talk on real-world lessons learned from building GRC programs that harmonize ISO 27001, SOC 2, PCI DSS & more.



Attending Synape Summit

Our Chief Technology Officer, Kevin Ketts and Head of Marketing, Andy Montoya spent the day attending the 2025 Synapse Summit hosted at Raymond James Stadium in March.

Synapse Florida is the premier hub for innovation, collaboration, and community and our team was there to learn about new technologies and innovations coming out of the Sunshine State.

Bulldog 100

risk3sixty was honored with being named a 2025 Bulldog 100 winner by the University of Georgia (UGA)! The Bulldog 100 celebrates the top 100 fastest-growing organizations owned or led by UGA alumni.

Our CEO & Co-Founder, Christian Hyatt, UGA alumni and honoree, accepted the award at the prestigious event held at Sanford Stadium.

The annual celebration is a chance to recognize the outstanding achievements of these entrepreneurs and change-makers. Christian and the entire risk3sixty team are honored to be recognized with this award. Go Dawgs!



Cory Wolff at CISO Forum

Our Director of Offensive Security, Cory Wolff participated in a virtual roundtable at the CISO Forum, hosted by Security Week.

The series offers three focused, virtual roundtables designed to tackle top-of-mind issues for cybersecurity leaders and practitioners.

Cory led the conversation on the risks and benefits associated with the rise of the platform.



Christian Speaks at ISACA

Our CEO, Christian Hyatt teamed up with Principal, Danny Manimbo from Schellman to give a talk on AI and ISO 42001 at ISACA's virtual conference in February

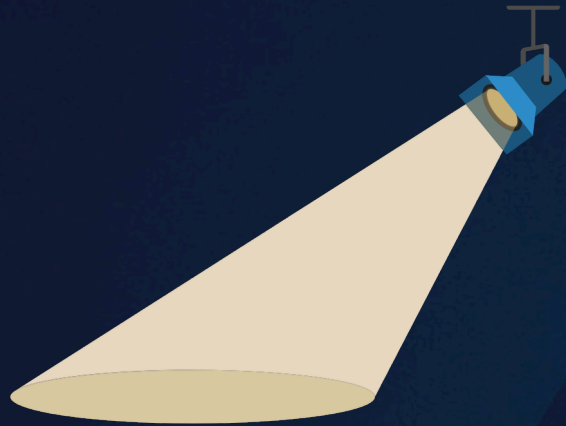
The duo discussed lessons learned on the new AI standard from both the implementation and auditing side on the path to certification.



Team Spotlight

Risk3sixty encourages additional training and certifications by covering the cost and time for employees to grow in their skills and expertise.

We are proud of what these individuals accomplished this quarter to continuously elevate themselves to the next level!



Lindsey Nicholas

HITRUST CSF



Will McGraw

Practical Web
Pentest



Leah Bowler

ISO 27701 Lead
Implementer



Aaron Hogan

CRT0

HITRUST
CSF Certified





Promotions

We are excited to announce the promotion of the individuals below. This achievement reflects these individuals' consistent dedication, exceptional performance, and embodiment of our core values. Beyond their technical expertise, these individuals have also demonstrated outstanding leadership qualities, fostering collaboration, mentoring team members, and consistently going above and beyond to drive our mission forward.

Please join us in celebrating their well-deserved promotion!

Congratulations, Darren and Gabe - here's to the continued success and leadership you bring to the team.



Darren Styles

Manager



Gabe Conlon

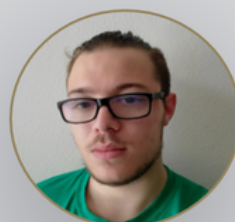
IT Security Engineer

New Hires

We are thrilled to introduce the incredible individuals who have joined risk3sixty this quarter! We are grateful to have them on board and can't wait to see the amazing impact they will bring to the team and the company. Let's achieve great things together!



Mason Gilden



Aaron Hogan



Steadfast Highlights

Consistent, Firm, and Adherence to the Code

Webinar

Fullstory Scales Compliance Across 10 Frameworks

What does it take to operationalize compliance across ISO 42001, SOC 2, PCI, and more? Fullstory's Head of Security GRC, Anne Turner, shares how they built a harmonized compliance program leveraging fullCircle.

[View Video](#)



Webinar

DORA Compliance

The EU's Digital Operational Resilience Act (DORA) is here, and financial entities must act now to ensure compliance. In this webinar, we break down what DORA means for your organization.

[View Video](#)



Webinar

2024 Cybersecurity Year in Review

The cybersecurity landscape is shifting—are you ready? In this webinar, risk3sixty uncovers critical, lesser-known trends and threats that will define cybersecurity in 2025.

[View Video](#)



Case Study

How Fullstory Harmonized 10 Frameworks

Learn how Fullstory reduced complexity and maximized efficiency by harmonizing ISO 42001, SOC 2, PCI DSS and others into one workstream.

- 10 Frameworks, One Compliance Program
- 3x Faster Audit Prep
- Among the First to Achieve ISO 42001 (AI)

[View Case Study](#)

How Fullstory Harmonized 10 Frameworks
Reducing Complexity While Leading The Way in AI Compliance

- ✓ 10 Frameworks, One Compliance Program
- ✓ 3x Faster Audit Prep
- ✓ Among the First to Achieve ISO 42001 (AI) Certification

Anne Turner
Director of GRC

"Instead of juggling multiple audits and redundant evidence collection, we could finally focus on improving our program."

risk3sixty

Case Study

Salesloft Scales SOC 2 & ISO 27001 While Growing From a Startup to an Enterprise

Learn how Salesloft was able to balance security and operational agility while growing more than 25x in revenue.

- 7 strategies for scaling SOC 2 and ISO 27001 during hypergrowth.
- 3 key takeaways for aligning security with business objectives and streamlining operations.

[View Case Study](#)

How Salesloft's CISO Scaled SOC 2 and ISO 27001
While Growing From a Startup to an Enterprise

- ✓ 7 Strategies That Support Scalable Security
- ✓ Maturing SOC and ISO During 25x Growth
- ✓ 3 Key Takeaways to Streamline Compliance

Mike Meyer
SVP of Security at Salesloft

"We've gotten our compliance program to a level of maturity I'm very proud of and will continue to make it sharper."

risk3sixty

Case Study

Platform.sh Cut 900 Controls Using Multi-Framework Harmonization

Learn how Platform.sh slashed 75% of their controls and audit evidence through compliance harmonization.

- Faster compliance, less hassle: Streamlined audits from 1137 to 288.
- More time for growth by freeing up resources to focus on innovation and expansion.

[View Case Study](#)

How Platform.sh Cut 900 Controls
Achieving Peak Efficiency in Global Compliance Through Multi-Framework Harmonization

- ✓ 75% Reduction in Compliance Controls
- ✓ \$2 Million Dollar Savings
- ✓ 5 Steps to Building a Compliance Culture

Joey Stanford
VP of Security and Privacy

"We reduced our controls by 75%, translating into more efficient audits and a significant cost savings."

risk3sixty



Report

2025 Cybersecurity Trends Report

This report is the end result from analyzing 100s of breaches and what the findings mean for your organization in 2025. It presents compelling data on where cybersecurity is headed, why its moving in that direction, and important actions you can take now to better protect your most valuable assets.

[Download](#)

Compliance Pack

DORA: Everything You Need to be Compliant

Gain clarity on the Digital Operational Resilience Act (DORA) with risk3sixty's compliance pack, designed to help organizations understand this new legislation. This resource unpacks the Act's applicability, structure, requirements, implementation timeline, and the complete path to achieving DORA compliance.

[Download](#)

Blog Series

Red Team Stories

Read real-life stories of Red Teaming exercises in action. The first in the series details an exercise to identify flaws in physical security controls, which involved spending hours crouched in the woods to observe the buildings layout and employee patterns. The second in the series describes one clear mission: Get in, attempt to gain access to a primary interface used to connect to a banking network, and get out.

[Read more](#)



Fresh Paint: A New Look and Feel for fullCircle

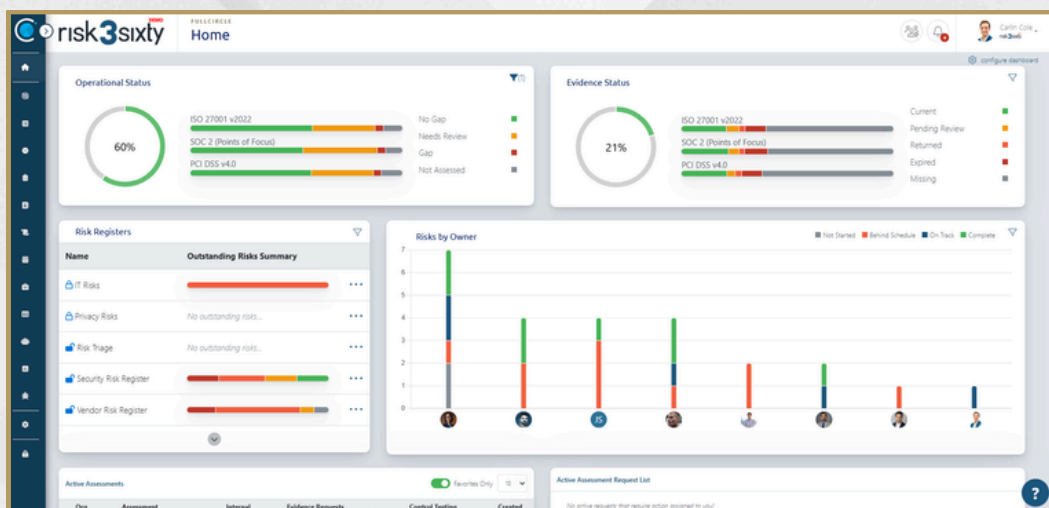
This quarter, we rolled out Fresh Paint—a major UI/UX update designed to make fullCircle even more intuitive, consistent, and user-friendly. The goal: streamline how users navigate, filter data, and complete key actions across modules.

What's New:

- **Redesigned Navigation Bar** – Cleaner layout, collapsible menu, and simplified access to relevant modules
- **Enhanced Filters** – New multi-select support, better visibility of applied filters, and a quick clear-all option
- **Consistently Styled Action Buttons** – Standardized buttons for a more predictable, accessible experience
- **Module-Level UI Improvements** – Key updates to Assessments, Risk Management, Project Management, and more, all aimed at improving readability and reducing clicks

We also introduced new home page dashboard widgets that allow users to customize their view with data from Risk, Project Management, and Controls—complete with filtering and layout options.

These updates are all about empowering users with a smoother, more efficient experience while keeping the platform clean and consistent.



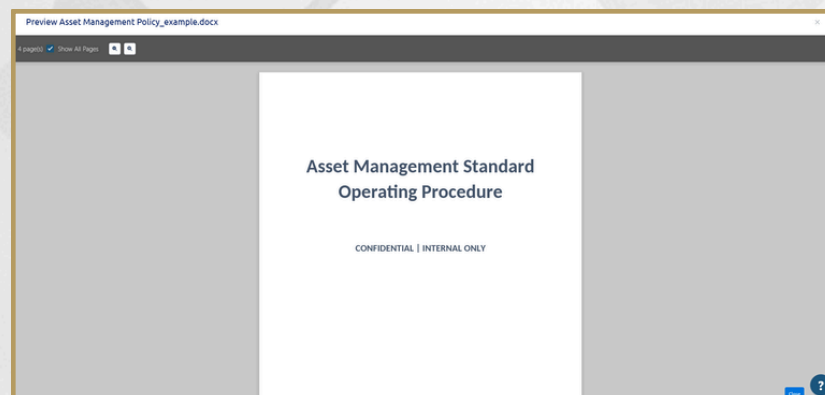
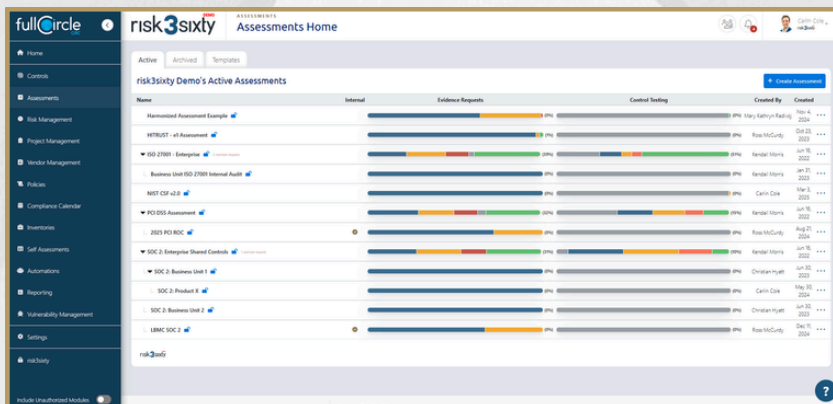
Improved Evidence Previewing

We've made several updates to enhance how users interact with evidence files across the platform.

Key Improvements:

- Support for more file types (XLS, DOC, PPT, images, etc.) in the preview window
- Ability to search within files and highlight text for easier review
- Improved formatting for Word documents
- Zoom controls for a better viewing experience

These updates make reviewing evidence faster, clearer, and more flexible—especially for internal audits and walkthroughs.



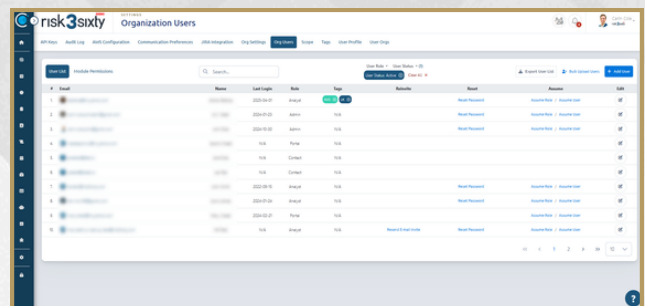
User Management Just Got Easier

We've made it simpler for admins to manage users in fullCircle with a set of user management upgrades.

What's New:

- **Manage Upload Users** – Admins can now convert Upload Users to regular FullCircle roles without needing engineering support
- **Improved User List** – Enhanced search, filtering, and role visibility make it easier to find and manage users
- **Streamlined Editing** – Cleaner UI for updating user roles, permissions, and module access

These changes give admins more control and save time when managing growing teams.

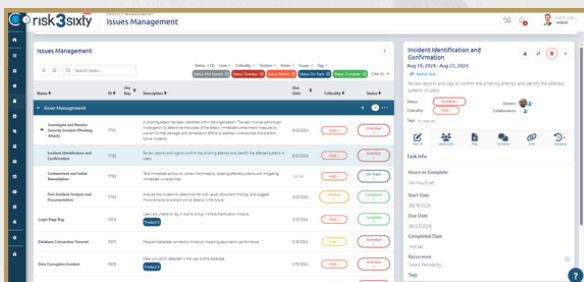


Smarter Subtask Management in Projects

Managing project tasks is now faster and more intuitive with improvements to subtask management.

What's Improved:

- **Subtasks in List View** – Subtasks are now visible directly in the list view with cleaner formatting
- **Quick Edits via Side Panel** – Click a subtask to open it in a side card for quick updates
- **Improved Collaboration** – Add tags, comments, and files directly to subtasks
- **Parent Task Linking** – Each subtask includes a link to its parent for seamless navigation



These updates help teams stay organized and reduce clicks when working through complex project workflows.

risk3sixty

Want to Get In Touch?

One of our professional team members would love to help you out with any questions you have about your projects.



Ross McCurdy
ross.mccurdy@risk3sixty.com

Want to Join Our Team?

Contact vibes@risk3sixty.com

risk3sixty

