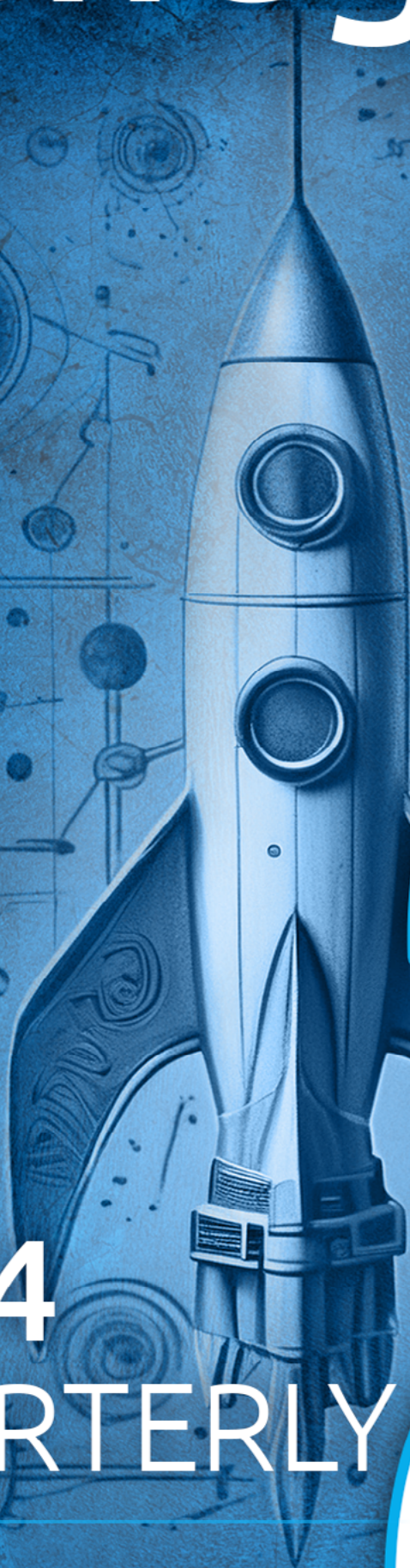


risk3sixty

# Renegade

## REVIEW

2024  
QUARTERLY







## Craftsmanship Highlights

Master Tradesmen Who Produce a Work Product of Uncommon Quality



### Craftsman Callout: Cory Wolff

At risk3sixty, we define craftsmanship as delivering products and services that consistently meets or exceeds expectations with little or no rework required; striving for continuous quality improvements; produces value added contributions; strives for more efficient work processes.

For this quarter, we are thrilled to take a moment to recognize and celebrate the outstanding contributions of Cory Wolff. Cory exemplifies exceptional craftsmanship in his role as the Director of the Offensive Security Practice.

Since joining our team on March 31, 2023, Cory has consistently demonstrated unparalleled expertise, leadership, and dedication to building proactive services. Cory is a seasoned industry veteran and recognized for his innovative approach to offensive security. This innovative thinking strengthens our offensive security

capabilities through the development and implementation of new advanced offensive security offerings. These offerings speak directly to our new ICP and represent a significant growth opportunity for OST and the company at large.

Cory is also a passionate marketer of risk3sixty and our offensive security offerings. He's developed two very active and successful media channels through LinkedIn: the Cybersecurity Executive Brief and his Monday Morning Ransomware updates. Cory also runs the Red Team Village at DEF CON where he actively engages with potential clients and partners.

Cory is a great leader and manager. He's implemented individual development plans for his entire team. He's identified opportunities to grow revenue while giving the team opportunities to learn and master new skills. He's fostered a strong team environment that encourages information sharing, communication, development, and shared learning. All of these contributions have not only elevated the quality of services but have also set new standards for what we can achieve and who we can be. Cory's commitment to excellence and his ability to inspire and drive OST forward is truly commendable.

Please join me in congratulating Cory Wolff for his exceptional craftsmanship and unwavering dedication to go beyond checking the box! His hard work and passion make him a vital part of our team, and we look forward to his continued success and contributions!

Fun fact: On Cory's free time, he tends to his bee hives and yurt on his many acres of land! He is a man of many trades!



## 2024 Rocky Mountain Information Security

Christian, the CEO, and members of the risk360 team traveled to Denver, Colorado, to attend the Rocky Mountain Information Security Conference (RMISC). The RMISC is one of the largest gatherings of information security professionals in the Rocky Mountain region. Christian took to the stage to speak on the ISO 42001 Artificial Intelligence standard. Additionally, risk360 partnered with top 100 CPA firm Schellman Compliance and hosted a Happy Hour as an opportunity to network with peers, colleagues, and potential collaborators from across the globe.

## Best Places to Work 2024

Risk360 has been named one of the Best Places to Work by the Atlanta Business Chronicle for the fourth consecutive time! This award is a testament to the incredible team members on the risk360 team who reinforce our core values and culture. Thank you to all the Strange Renegades for voting and supporting our success!



# From the CEO

## Sometimes It's Hard and That's Okay



**Christian Hyatt**  
CEO & Co-Founder

There are a few things in life that you just have to learn by doing. And those things are hard: being a good husband, being a father, starting and growing a business, leadership, patience, love, and joy.

For me, all those fall into that category.

But there is one thing I wish someone had taught me earlier in my career. That one thing would have saved me a lot of stress, a lot of anxiety, and a lot of heartache.

***It's supposed to be hard.***

### Expected Behavior

You see, a lot of people walk around wondering why things are so hard. Why work is hard, why the "younger" or "older" generation is so darned misled, why their kids don't listen, why politicians are so crooked, why traffic is so bad, why it's hard to find good help – or whatever. We dream about the easy days ahead – vacation or retirement. We get lost scrolling on our phones. And we wait it out. Waiting for what? I don't know.

Meanwhile, a quiet resentment builds up inside. A frustration. A self-righteousness. A little voice that says, "If only they saw things my way" or "If only things were fair."

***But here's the thing: it's supposed to be hard.***

And not only is it supposed to be hard, but being hard is expected behavior of anything worthwhile. Hard is exactly what worth-having things were designed to be. The difficulty is hardwired right into the thing itself.

So if it feels like you are rolling a rock up hill - GOOD.

That might not seem like much of an encouragement, but if you can recalibrate how you think about difficulties, it will change your life.

## Three Examples

### 1. Meaning and Purpose

Being a husband and a father is the hardest thing I have ever done. The reason it is so hard for me is because I am so selfish. Left to my own devices, I could work all day. I could spend almost every waking moment being productive. I am a busybody. And left unchecked, that is a bad thing.

***But my wife and children help me do the hard thing.***

They remind me to sacrifice what is natural to me (work-a-holism) for what is good and right. Things like being silly with my children, like romance with my wife, like quality time with family.

For other people the hard thing might be different.

Maybe it is 5 a.m. workouts for a year. Maybe it is the discipline to finish your college degree. Maybe it is a decade of practicing law to become an expert. Each individual will have their own journey. But no matter the journey, one thing remains true for all of us:

***Hard things are the source of meaning and purpose.***

Think about it.

Can you name one thing that you truly cherish that didn't take an uncommon amount of effort?

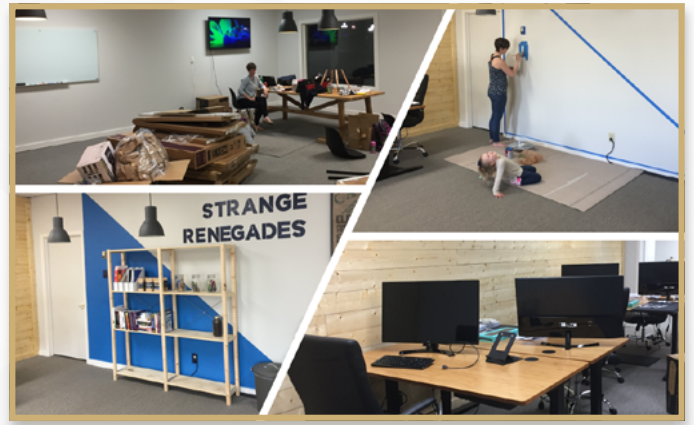
Your college degree? Hard. That big promotion? Hard. The greatest skill everyone admires? Hard. A great family? Hard. A beautiful home? Hard. Anything worth having was hard to get.

Anything worth having was hard to get.





Sawyer Miller (risk3sixty Audit and Implementation Practice Leader) leading the way at a team Spartan Race.



At our original risk3sixty office my dear wife and I assembled the furniture and painted the walls.

## 2. A Competitive Advantage

Alex Hormozi says that “If you are willing to suck at anything for 100 days in a row, you can beat most people at most things.”

He’s right.

For example, most of the success I have had as the CEO and Co-Founder at risk3sixty can be chalked up to sticking with it. We are almost a decade into the business now, but those first couple of years were tough.

For example, when I first started risk3sixty I left a prominent consulting firm and took a 50% pay cut for the pleasure of working 80 hours a week. Almost all of our revenue at the time was one-off cybersecurity consulting projects that we were underpricing to win. We had no predictable way to find business, no one knew who risk3sixty was, and I was personally executing every project.

***It was hard. But we didn’t quit.***

Over the years, we have made incremental improvements. We have pivoted our brand, products, and services at least four times (most recently back in January). We hired great people. We had a few hard breakups. And today, I think we have one heck of a business.

***All because we were willing to do hard things for a long time.***

## 3. Personal Freedom

Back in college at the University of Georgia, I read the book “Man’s Search for Meaning” by Viktor Frankl. In the book, Frankl recounts his unimaginable experience in a Nazi concentration camp and how, in spite of his physical imprisonment, he was able to find internal freedom and meaning. (If you haven’t read it, I highly recommend it.)

This quote hits hard:

***“Everything can be taken from a man but one thing: the last of the human freedoms—to choose one’s attitude in any given set of circumstances, to choose one’s own way.”***

And that’s the whole thing, isn’t it? There is incredible power—freedom—in taking full ownership of your attitude in spite of your circumstances, in rethinking the way you think about doing hard things. Hard things aren’t done to you; you are doing hard things. And if you keep doing hard things long enough, victory is all but assured. There is a certain comfort in that, isn’t there?



# Security Team Operating System

## Book Release

Last week I completed an 18-month journey to write and release my first book: Security Team Operating System (STOS). I wrote Security Team Operating System to offer security leaders a step-by-step system to run a high performing team. The book is based on my experience building a company, interviews with over 250 security leaders, and over one thousand cybersecurity assessments.

And, man, I am excited to share it with you.

## The First Leadership System for Security Leaders

The world needs great leaders.

If you do it well you have the opportunity to change the lives of the people under your leadership. You have the opportunity to watch people start families, buy homes, and find meaning in their work. But most cybersecurity professionals aren't taught how to lead.

### That's where this book comes in.

The Security Team Operating System is a proven 5-part system to help InfoSec leaders run world-class security teams.

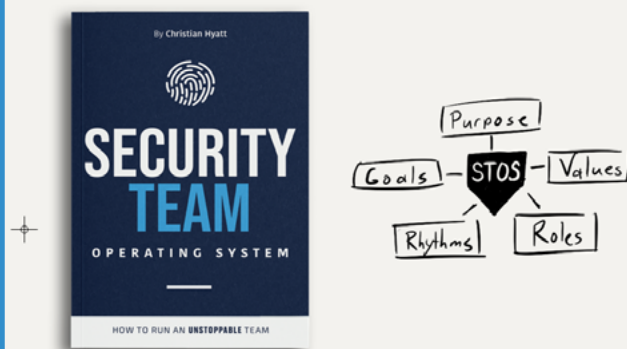
## The Five Part System

The STOS is broken down into five simple concepts:

- 1. Purpose:** How to define a worthy mission and make it clear to your team.
- 2. Values:** How to establish cultural principles and hold your team accountable to acceptable rules of behavior.
- 3. Roles:** How to ensure the right people are doing the right jobs to accomplish the mission.
- 4. Rhythms:** How to make sure everyone is on the same page with the same information at the right time.
- 5. Goals:** How to harness the team's energy to accomplish a clear objective.

The book lays out the entire system and includes free downloadable tools and templates to build it all out for yourself. That's about as much value as I can think of for a book that cost less than \$10 on Amazon!

## THE BOOK ON HOW TO RUN AN UNSTOPPABLE TEAM



## Born From Experience

This book is not theory either.

The "Security Team Operating System" is based on the system we run at risk3sixty to help get our whole team marching toward a common objective. And I have a lot of confidence that it works because, since implementing the system, our company has had amazing success.

Success like: 2x Consulting Magazine Best Places to Work, 6x Fastest Growing Companies in Atlanta, 6x Best Places to Work, 100% 5-Star Employee Reviews on Glassdoor, and a lot more.

I don't say any of that to brag about how great our company is, but rather to point out that getting your whole team on the same page can lead to amazing results. And that is exactly what this operating system has done for us.

### It can do the same for you.

Beyond my experience building risk3sixty, this book was also inspired by the unique access we have in the security industry. For example, while creating this system, I collaborated with over 250 security leaders and risk3sixty performed over 2000 engagements. During that time, we had the unique opportunity to test and refine elements of the Security Team Operating System. All of that experience culminated in this book.

**Security Team Operating System is the real deal.**

# Book Release Party

## Strand Theatre in Marietta Square

Getting a book published is a lifelong dream for many, but the reality is, very few actually make it. It takes unrelenting perseverance and dedication. After two relentless years, Christian not only released his book, "Security Team Operating System (STOS)" this past June, but the book was voted as a #1 Amazon Best Seller!

To celebrate this monumental milestone and success, Christian and his wife, Lauren, hosted an intimate event in the historic theater in Marietta Square, Georgia. The evening was celebrated with close friends, family, and respected figures within the industry.

The release of STOS reinforces Christian's commitment to thought leadership and excellence. The proven 5-part system was written to help information security leaders run world-class security teams.

It is the system used at risk3sixty and some of the best security organizations in the world. We are incredibly proud of Christian's success and anticipate more to follow.







# Team Highlights

Continuity in Purpose and Action



## Q2 Offsite Meeting

For the Q2 meeting, the team gathered at the Alpharetta Library near the HQ in Georgia. The theme for this meeting was focused on the company's growth over the last eight years and the accomplishments of individuals and the organization in the last six months.

Presentations highlighted new ways the company is engaging clients and improving operations. In addition, the organization utilizes this valuable opportunity to conduct various workshops throughout the week and realign individual performance with professional growth and opportunities.







## Team Social & Happy Hour at Smokejack's BBQ

After the quarterly meeting, we headed to our team happy hour at Smokejack's BBQ located in downtown Alpharetta. It's a favorite among our team for its great vibes and tasty BBQ. The team bonded over drinks and Smokejack's famous burnt ends, which are a team favorite and a must try!

The atmosphere at Smokejack's always provides the perfect backdrop for relaxed conversations and team bonding. It was a fitting end to a successful day, where we could unwind and celebrate our accomplishments together.







## Team Grit Event: Stone Mountain Hike

Each year, we try to achieve some sort of physical activity together which is referenced as a “grit event”. It’s a firm benefit and attributed to many fond memories. This is a staple to our value of “grit” to streamline trust and build comradery as a team.

This year, physical enthusiasts Tim Palmer (COO), Jeff Hoskins (Manager), and Phil Brudney (Director) organized the team hike up Stone Mountain in Georgia, which turned out to be more fun than expected. The team looks forward to taking the hill next year!







## Post-Hike Team Cookout

After the challenging hike, the team was treated to scrumptious food by the company's Grill Master, Sawyer Miller. By trade, Sawyer is the Director of the Audit & Implementation Practice, but his real passion is grilling. Some would say he is highly competitive. He even brought out his own Traeger grill!

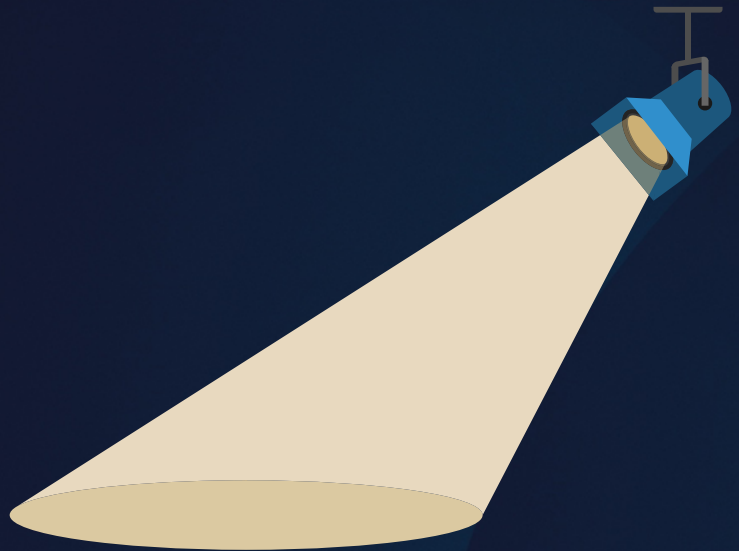
We had some friendly competitive games of volleyball and cornhole. Also Tim introduced us all to the highly addictive game Bottle Bash!





# Team Spotlight

Risk3sixty encourages additional training and certifications by covering the cost and time for employees to grow their skills and experience. The firm is proud of what these individuals accomplished this quarter.



**Jeremy Brandt**

QSA Requalification



**Will McGraw**

ISO 27001 Lead  
Implementer



**Nick Swink**

Red Team Lead



**Tim Palmer**

Wharton M&A Course



**TJ Capaldi**

ISO 27001 Lead  
Implementer



**Lindsey Nicholas**

Microsoft SC-900



**Grace Pfohl**

ISC2 Certified  
Cybersecurity



**Sawyer Miller**

ISO 27001  
Sr. Lead Auditor



**Christian White**

Booth M&A Course



**Ashley Jackson**

Google Ads



## Promotions



**Lindsey Nicholas**

Consultant



**Grace Pfohl**

Senior Associate



**Liz Kim**

Consultant



**Will McGraw**

Security Consultant

## New Hires



**Preston Pierce**

Head of Sales



**Gabe Conlon**

IT Admin / Sr. Associate



**Alex Sullivan**

Associate

## Summer Interns



**Justin Barchitta**

Consultant



**Jacob Keenan**

Consultant



**Grace Moussouri**

UI/UX





# Steadfast Highlights

Consistent, Firm, and Adherence to the Code

## Press Release

### Risk3sixty CEO Christian Hyatt Releases Handbook on Building Effective Cybersecurity Teams.

Essential Guide for Cybersecurity Leaders: risk3sixty CEO Christian Hyatt shares insights and strategies for building high-performing security teams in his latest book.

ATLANTA, June 5, 2024 /PRNewswire/ -- Risk3sixty, a leading cybersecurity consulting firm, is proud to announce the release of "Security Team Operating System (STOS)," the latest book by its CEO, Christian Hyatt. This comprehensive guide provides invaluable insights and practical strategies for building and managing effective cybersecurity teams.

Christian Hyatt, an esteemed thought leader in the cybersecurity field, leverages his extensive experience to offer a blueprint for organizations striving to enhance their security posture. "STOS" is a must-read for cybersecurity leaders who seek to cultivate high-performing teams capable of navigating the complex and ever-evolving threat landscape.

"With the rapid advancement of technology and increasing cyber threats, building a resilient and agile security team is more critical than ever," said Christian Hyatt, CEO of risk3sixty. "This book encapsulates years of hands-on experience and provides a structured approach to developing security teams that can effectively protect and advance their organizations."

**Christian and the team at risk3sixty have created an intentional operating system that they live by. It shows through their excellence in execution and standout culture.**

The book delves into various aspects of team building, including talent acquisition, skill development, leadership, and fostering a culture of security. It also highlights real-world case studies and practical tools that cybersecurity leaders can immediately apply to their teams.

"Christian and the team at risk3sixty have created an intentional operating system that they live by. It shows through their excellence in execution and standout culture," said Aviva Wolmer, CEO Coach and Vistage Chair.

The release of "STOS" marks a significant milestone for risk3sixty, reinforcing its commitment to thought leadership and innovation in the cybersecurity space. The book is now available for purchase from Amazon.



## Video Series

### ISO 42001 Series

In this new video series our Director of Audit & Implementations, Sawyer Miller, covers all the annex controls in the new ISO 42001 certification. It breaks down each control and gives an easy to understand explanation of each one.



## Video Series

### A.I. Cybersecurity Series

Join Cory Wolff, Director of Offensive Security at risk3sixty, as he delves into the evolution of AI in a new video series. Covering its history, dangers, and significant benefits in cybersecurity, this series promises valuable insights into the world of artificial intelligence.



## Live Video Series

### Cybersecurity Executive Brief

A weekly video series led by Cory Wolff, risk3sixty's seasoned Director of Offensive Security with over two decades of IT and security experience. Each 10-minute video will explore the latest cybersecurity news, from breaches to regulations and industry trends.



## Webinar

### How Compliance as a Service Can Save You \$1M Dollars

Learn the strategies that could save your organization millions with risk3sixty's Compliance as a Service (CaaS) Leader, Chris Donaldson. In this webinar, Chris, drawing on over a decade of cybersecurity and privacy expertise, shares methods for slashing costs while strengthening security compliance.



## eBook

### Hidden Cost eBook

In this informative eBook, We'll take a look at a fake company with real numbers as an example. You'll discover:

- The costs most businesses take into account
- The hidden costs of security compliance
- A breakdown of the total cost of security compliance when hidden costs are included
- What you can do to save on compliance while enhancing results



[View eBook](#)

## Case Study

### Cloud Software Group Case Study

Learn how Cloud Software Group (CSG), a \$4B company with over 100M users, harmonized their security compliance program with Compliance as a Service (CaaS) to:

- Cut their costs in half
- Reduce their number of audits by 30%
- Save 2/3 of their time on evidence gathering



[View eBook](#)



## Blog Post

### Understanding Compliance as a Service Through the Value Equation

When making any purchase decision, we instinctively weigh four key factors to determine its worth. In this blog, we'll discuss these elements and apply them to the concept of Compliance as a Service (CaaS), illustrating its value through what we call the "Value Equation." [Read More](#)



## Blog Post

### The Impact of Attack Surface Management in Mortgage Servicing

This case study describes how a leading mortgage servicer (choosing to remain anonymous) overcame challenges and transformed its security posture by implementing an attack surface management program. The organization not only updated its infrastructure but also strengthened its defenses, optimized compliance processes, and became a model of security excellence in the industry. [Read More](#)

## Blog Post

### Transferring Visual Studio Projects to MinGW-w64

As penetration testers and red team operators, we often find ourselves conducting engagements from Linux-based operating systems. Whether you prefer Windows, Linux, or MacOS for your engagements, it would be convenient to perform all activities on one machine without the need to switch between operating systems using Visual Studio Projects.

[Read More](#)



## Blog Post

### 6 Ways Compliance as a Service Saves Companies Time

Your organization must adhere to security compliance standards, likely outlined in nearly every customer contract. Whether it's maintaining ISO 27001, PCI, Hitrust, or ensuring up-to-date SOC2 reports, your revenue is directly tied to compliance. This likely isn't news to you. [Read More](#)



## Multiple New Demo Videos

The fullCircle team has launched new demo videos focusing on the core benefits of our software. These videos provide detailed explanations of each module, addressing critical aspects such as reducing audit crunch time stress, achieving multi-framework harmonization, and enhancing centralized control management. By showcasing these features, the videos aim to illustrate how our software optimizes efficiency and streamlines operations for our users.

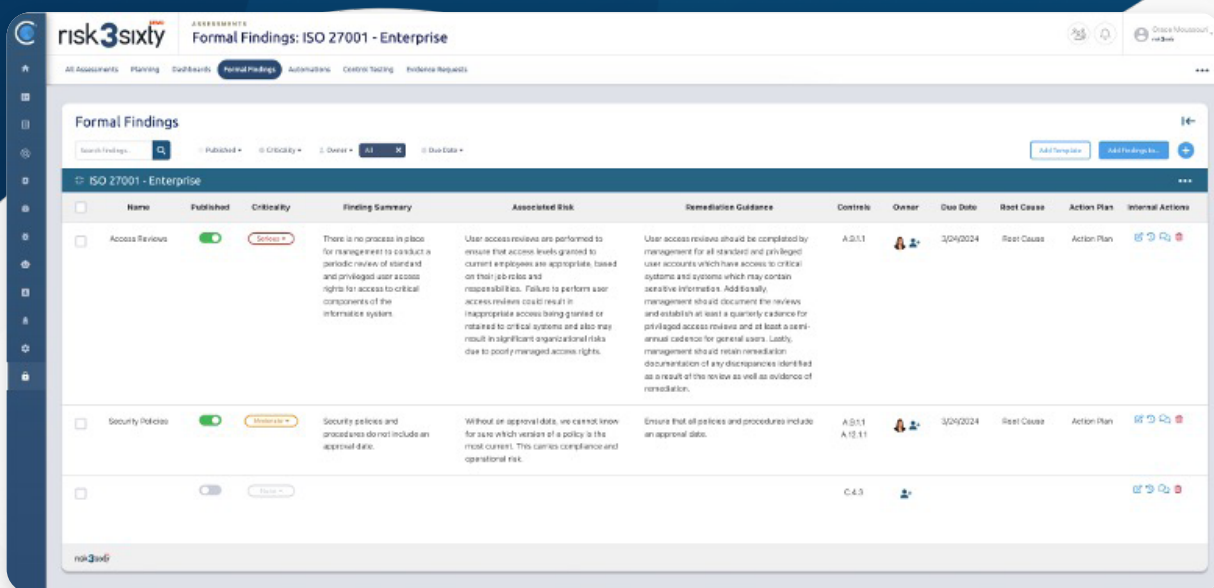
- Audit Crunch Time Stress
- Multi Framework Harmonization
- Centralized Control Management

**AUDIT CRUNCH  
TIME STRESS**

**MULTI FRAMEWORK  
HARMONIZATION**

**CENTRALIZED CONTROL  
MANAGEMENT**

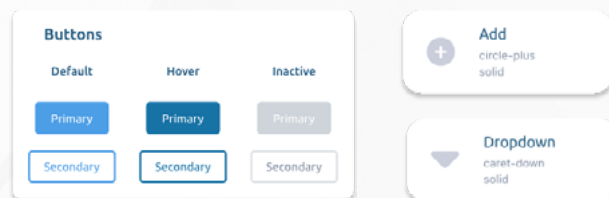




## New UI/UX Updates

This summer, UI/UX intern, Grace Moussouri joined the firm and really showcased her UI/UX skills and innovative ideas. She has been instrumental in enhancing fullCircle's overall user interface appearance and user experience through the implementation of a new custom design system and standard.

Published Criticality Owner All Due Date



## Want to Get In Touch?

Contact Us Today for a Free Overview

One of our professional team members would love to help you out with any questions you have about your projects.



**Preston Pierce**

preston.pierce@risk3sixty.com



**Ross McCurdy**

ross.mccurdy@risk3sixty.com

## Want to Join Our Team?

Contact [vibes@risk3sixty.com](mailto:vibes@risk3sixty.com)



risk3sixty

in



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