

risk³sixty

Renegade Review



QUARTER
2023



Team Highlights

Continuity in Purpose and Action



Q1 Offsite Quarterly Meeting & Happy Hour

The risk3sixty team closed out Q1 at the Roswell Country club to reflect on our shared achievements, celebrate individual successes and to look ahead at our plans for the rest of the year.

Q1 saw strong financial performance, exciting new clients, and several new team members.

As always, we relished the unique opportunity to spend time with colleagues from near and far.

After the presentations were over, we let our hair down a bit and enjoyed each other's company over dinner and drinks. With so many new team members, this was a great way for everyone to get to know all the new faces. There is so much talent at risk3sixty and we're all just so excited to have such incredible people joining our ranks.

Speaking of talent, we also learned that Kevin Ketts, our Chief Technology Officer, doubles as a former professional photographer – the photos you see here are his work. Talk about wearing multiple hats.



Work Anniversaries



3 Years

Ryan McGowan
Chief Revenue Officer



3 Years

Ross McCurdy
Account Executive



3 Years

Cal Supik
Lead Developer



2 Years

Jeremy Sharp
Senior Consultant



2 Years

Tom Edgeworth
Associate Software Engineer



2 Years

Danial Haumann
Consultant



2 Years

Zach Fey
Senior Software Engineer



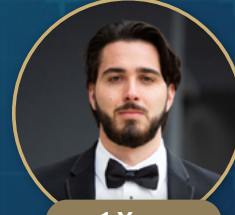
1 Year

Josh Smith
Consultant



1 Year

Mary Kathryn
Senior Associate



1 Year

Joseph Braid
Consultant

New Hires



Tara Vagalatos
VP of Growth



Cory Wolff
Director of Offensive
Security



Andrew Parks
Manager



Audra Soriano
Senior Consultant



Annesha Goswami
Senior Associate



Erik Peterson
Senior Associate

Team Recognition



Tara Vagalatos
Certified CSF Practioner



Carlin Cole
GA Tech UX Design



Phillip Lee
Pre-Security Path



Jordan Yanev
CompTIA Security+



Nelson Blais
CIPP/E

Team Member Promotions



Tim Palmer
Chief Operating Officer



Sawyer Miller
Director of ISO & SOC



Tara Vagalatos
VP of Growth



Chris Donaldson
Director of PCI & vCISO

Risk3sixty Promotes Palmer to Chief Operating Officer; Industry Veteran Vagalatos Joins as Vice President, Strategic Growth

Outstanding Service from Team Members Earns Expanded Responsibilities at Growing Cybersecurity and Consulting Firm

Atlanta – March 27, 2023 – Risk3sixty, an Atlanta-based cybersecurity technology and consulting firm, has announced the promotion of Tim Palmer to Chief Operating Officer and the recruitment of industry veteran Tara Vagalatos as Vice President of Growth. The company has also recognized the exceptional contributions of two veteran employees, Chris Donaldson and Sawyer Miller, by promoting them to Director level positions, respectively.

Risk3sixty's decision to expand its leadership team signals the company's commitment to maintaining its clients' highest levels of security, privacy, and compliance during explosive growth. CEO and Co-founder Christian Hyatt explained, "Building and maintaining a deep bench of cybersecurity experts is pivotal to our company's mission of providing clients with outstanding services. By promoting Tim Palmer, Chris Donaldson and Sawyer Miller as well as adding Tara Vagalatos as Vice President of Growth, we are demonstrating the depth of our commitment to strategic growth as our catalyst for continued success."

As Chief Operating Officer, Tim Palmer leads risk3sixty's operations and business functions, ensuring that the company maintains its services and software quality as it manages heightened

market demand. He oversees complex corporate functions, such as internal daily operations and finance. Palmer, a native of Missouri, received his bachelor's degree from the University of Wisconsin-La Crosse and served in the U.S. Army as a Field Artillery Officer. After seven years of service, he transitioned and received his MBA from Washington University in St. Louis. Palmer was formerly risk3sixty's Director of Operations.

Tara Vagalatos joins the company as Vice President of Growth, focusing on helping risk3sixty scale its Governance, Risk, and Compliance (GRC) cybersecurity operations, services, and software offerings to stay ahead of the rapidly changing cybersecurity landscape. She has a Master of Science in information systems management with a specialization in cloud architecture and deployment and previously built and led teams that delivered on high-visibility, strategic enterprise initiatives in cloud security and compliance, cloud governance, and cloud cost optimization for Citrix Systems, Inc.

Hyatt emphasized that the company's commitment to recognizing and rewarding outstanding service is a key aspect of its success. "As we recognize the ongoing contributions that two veteran employees have made to our company, we are proud to announce that Chris Donaldson has been promoted to Director of PCI and vCISO, and Sawyer Miller is assuming the duties of Director of ISO and SOC."



Craftsmanship Highlights

Master Tradesmen Who Produce an Uncommon Quality Work Product

Webinar Releases

In Q1, our team of consultants produced a wide variety of content on all kinds of topics. We create content, not only because we want to arm our client base with as much compliance knowledge as we can, but because we think it's important, as security threats grow more numerous, to educate the wider world on the importance of cybersecurity. Below, you'll find some of the content pieces we created in Q1. Thanks to everyone that contributed to this endeavor.



HITRUST e1 Explained

In this video, Christian White, President of risk3sixty services, provides a detailed overview of the new HITRUST e1 offering. .



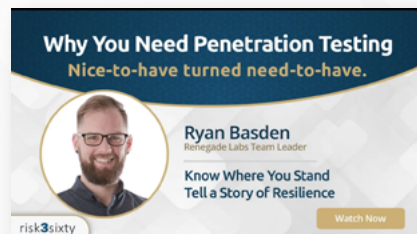
ISO 27001:2022 Updates

In this video, we discuss the ISO 27001 2022 updates you need to know and the implications they have for organizations seeking to attain or maintain certification.



HITRUST i1 vs SOC 2 - What's the Difference?

HITRUST i1 or SOC2 (or both)? Which makes the most sense for your business? This video will give you everything you need to know to help you decide.



Why You Need Penetration Testing

In this video, we outline, using real-world examples, the importance of penetration testing and provide concrete steps to help you get started.



PCI as a Service: Advantages of Outsourcing PCI Compliance

In this video will explore some key advantages of outsourcing PCI compliance and how outsourcing can support your security and compliance program.



The Business Case For SOC 2

In this video, we explore how those seeking to streamline their sales process and reduce barriers to doing business can leverage a SOC 2 report to communicate their security program to the market.



The Best Intro To ISO 27701

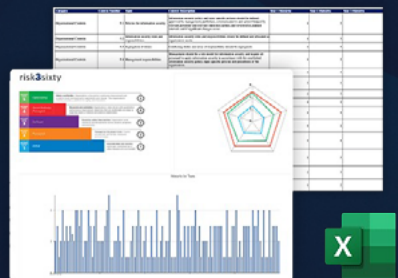
Over the past 3 years, risk3sixty has helped dozens of organizations prepare for and pass their ISO 27701 certification audits. Join us for this intro on everything you need to know.

New Content



Security Budget Template & Business Case Templates

This security program budget template is compiled of several comprehensive toolset lists such as CIS, SANS, and NIST as well as feedback from the CISO community



Security Program Maturity Assessment

This security program maturity assessment will guide you through an exercise designed to help you find the answers you need while ensuring you're covering all of your bases.

New Content Types & Tools

In Q1, our team of consultants produced a wide variety of content on all kinds of topics. We create content, not only because we want to arm our client base with as much compliance knowledge as we can, but because we think it's important, as security threats grow more numerous, to educate the wider world on the importance of cybersecurity. Below, you'll find some of the content pieces we created in Q1. Thanks to everyone that contributed to this endeavor.



First 90 Day CISO Checklist

Having clearly defined roles and responsibilities is absolutely essential to the success of your security program. Use this template to ensure everyone is on the same page across various aspects of your program.



Risk3sixty Receives ISO 27001, ISO 27701, ISO 22301 Recertifications to Continue Compliance with International Standards

Risk3sixty, an Atlanta-based cyber security technology and consulting firm, announced today that it has its compliance with ISO 27001, ISO 27701 and ISO 22301 has been recertified. This mass recertification marks the company's third consecutive documented compliance with important international standards and its continued commitment to providing clients the highest level of security, privacy and compliance services.



Tim Palmer: "At risk3sixty, we recognize that trust is vital, particularly in the field of cyber security," COO Timothy Palmer explained. "This critical series of three recertifications underscore our dedication to preserving our clients' sensitive information and ensuring their compliance with worldwide privacy guidelines. As one of the few ISO 27001-certified providers of compliance services, we take pride in our ability to empathize with our clients during the certification process and provide them with real value using the same Phalanx GRC tool we use ourselves."

Risk3sixty has been at the forefront of the cybersecurity industry for more than six years, helping high-growth technology firms build, manage, and certify their security, privacy, and compliance programs. The firm's expertise, paired with its powerful security, privacy, and compliance platform, Phalanx GRC, has made it a trusted advisor to many "unicorns" or high-value clients with a \$1 billion valuation.

The ISO 27001, ISO 27701, and ISO 22301 certifications indicate compliance with international standards for information security and privacy management. ISO 27001 provides a framework for information security management, including implementing security controls and continuous improvement of information security management. An extension of ISO 27001, ISO 27701 focuses on protecting personal data, including implementing privacy controls and managing privacy incidents. ISO 22301 is a standard for business continuity management which ensures that an organization can respond to and recover from disruptive events promptly, minimizing the impact on its operations and reputation.

"Companies and organizations adhere to these standards to demonstrate commitment to security and privacy and assure their stakeholders that sensitive business information and personal data are protected," added Palmer.



Steadfast Highlights

Consistent, Firm, and Adherence to the Code



Geek Week 2023

In Q1, risk3sixty played a big role in ISACA's 2023 Geek Week Event. We represented in force and multiple team members stood up to give presentations on various topics.

Notably, Christian Hyatt, our CEO and Co-Founder, had the honor of opening the conference to all in attendance by delivering the Keynote Speech.

We also want to congratulate Phillip Lee for the part he played in making the conference so successful. His efforts went noticed by all at ISACA and he's been selected to play a leadership role in organizing next year's event. Congrats!



Happy Hour

After the first day of the event, the revenue team (with the support of countless others), hosted a happy hour event at Nam Kitchen for our clients and friends at the conference.

The event was well attended and everyone enjoyed a fun evening of delicious appetizers, drinks and networking with others in cybersecurity. Thanks to everyone who helped the revenue team make this event such a success. From helping to invite attendees, to helping us order gifts for attendees. We so appreciate you all.



Big New Clients

RAPID7

bitpay



Ogletree
Deakins




embecta



CRASHPLAN

Giving Back to the Community



The Denning Technology & Management (T&M) Program

First year as corporate affiliates to the Denning T&M Program to provide top undergraduate students the opportunity to provide business solutions.



City of Refuge

Risk3sixty was invited to participate as a guest speaker in an hour long career talk for City of Refuge Career Preparation event. City of Refuge is 26-year old non-profit organization based in ATL that helps individuals and facilities transition out of crisis and partnered with DigitalCraft to take over their Cybersecurity program.



KSU ISS Spring Speaker Series

Risk3sixty was invited to participate in KSU ISS Spring 2023 Speaker Series to support students on the journey to career readiness.



ISACA ATL Chapter

Geek Week 2023, Christian was asked to present the opening keynote and complimentary corporate sponsorship.



Grit Highlights

Tenacity, a Relentless Pursuit, Passion, and Persistence



Spartan Race

At risk3sixty, we like getting together to take on tough challenges. It helps bring us together as a team and enhances our ability to work together cooperatively. This year, we took our core value of Grit to the next level by participating in a Spartan race as a sponsor for Lionhearts Fitness.

Not only did we get to help an incredible organization in its mission to help youth build self-worth and conquer their fears, but we got to have a lot of fun with each other as a team. Thanks to all who participated and thank you to Jeff for helping to organize this exciting event.





Start a Free Trail of Phalanx GRC

You can now start a free trail of Phalanx GRC that can be customized to your unique needs. If you are looking for expert built Assessments or just Vendor and Risk Management tools, you can now select your own custom experience.

Visit phalanxgrc.com today to setup a free trail.

PHALANX

Why Phalanx Certifications About [Contact Us](#)

One Platform for Security, Privacy, and Compliance

If you are looking for a GRC that gives you the ability to manage all of your compliance programs consistently and easily in one tool, Phalanx is the GRC solution for you.

[Request Demo](#)

Companies Currently Using Our Platform

Why Phalanx GRC?

Manage, track, and assign compliance activity with easy to use in-app guidance on what is expected.

[Learn More](#)

- Risk Management**
Simplify your risk management process with Phalanx GRC management tool.
- Audit and Compliance**
Manage, track, and assign compliance activity with easy to use in-app guidance on what is expected.
- Vulnerability Management**
Manage and create custom views for vulnerability scan results. Generate on-demand reports for clients and executives.
- Vendor Management**
Easy to deploy vendor onboarding and vendor questionnaires with built-in workflow to support your team.

Manage Multiple Compliance Programs in One Tool

Phalanx GRC can manage multiple compliance programs by mapping to multiple compliance programs.

Request A Demo

Phalanx GRC can manage multiple compliance programs by mapping to multiple compliance programs.

PHALANX

[f](#) [t](#) [in](#)

Phalanx GRC is a cloud-based GRC management tool. It is designed to help organizations manage their compliance programs more effectively. For more information, visit phalanxgrc.com.

How To Establish a Governance Structure to Support Compliance With Multiple Frameworks Webinar

This is Part 1 of our four-part video series. In it, we will discuss establishing a governance structure that enables organizations to comply with multiple frameworks like SOC 2, ISO 27001, and PCI DSS.



Phalanx User Growth Since Launch

Since Launching Phalanx in late June, we have seen a tremendous reaction to our Essentials offering in the market. We have well over 2000 applications to become Phalanx users and hundreds of new users added to the platform.



Ready to Get Started?

Contact Us Today for a Free Overview

One of our professional team members would love to help you out with any questions you have about your projects.



Ryan McGowan

ryan.mcgowan@risk3sixty.com



Ross McCurdy

ross.mccurdy@risk3sixty.com

Want to Join Our Team?

Contact vibes@risk3sixty.com

risk3sixty



Follow Us