

risk3sixty

Renegade Review

QUARTER
2022

Q4 Offsite



Q4 Offsite Quarterly Meeting

To close out a wonderful year, our team gathered at the Alpharetta library to reflect on all that we'd achieved in 2022, and to look ahead at all the good things in store for 2023. The risk3sixty leadership team put together a wonderful presentation designed to help us all align on our strategic goals for the year. We talked about the growth we wanted to achieve and what it would take to get us there. We also took a closer look at the future of Phalanx, and all the exciting new functionality our development team is looking to implement in 2023.

As we looked back, and forward, we realized how much we truly have to be grateful for – both gratitude to our wonderful clients, who continue to trust us with their partnership, and gratitude for the wonderful risk3sixty team we're all a part of.



Q4 Offsite Party at Fairway Social

We followed up the half day we spent reflecting and aligning on goals with an incredible team Happy Hour at Fairway Social. This venue was incredible and truly had something for everyone. There were team-oriented games available for those looking to have some fun, great drinks, awesome food, and great conversations all around.

The highlight of the night? A Secret Santa gift exchange had been in the works for several months leading up to the event. It was awesome to finally have the chance to share our gifts with each other and spread some holiday cheer.



Q4 Highlights



risk3sixty in Paris - Christian Hyatt Speaking at SymfonyCon

We had the exciting honor of going international this year when Christian Hyatt, CEO and Co-Founder of risk3sixty was invited to speak at SymfonyCon in Paris. This was a great opportunity to take our brand abroad and the invitation really showcased for us how much our brand's reach has grown.

While there, Christian shared his learnings from 1000 cybersecurity assessments and his advice for what businesses can do to stay ahead of the market's constantly evolving security and compliance requirements. The presentation was a hit and we were honored to be included in this top-tier international event.





2022 HIRE Vets Medallion Award From US Department of Labor.

Honorees of the award are recognized for their commitment to employing, developing and retaining veterans through veteran specific resources, leadership programming and HR efforts.

ATLANTA –November 9, 2022, – Risk3sixty today announced U.S. Secretary of Labor Martin J. Walsh recognized the company as one of the 835 recipients of the 2022 HIRE Vets Medallion Award during a virtual award ceremony presented by the U.S. Department of Labor. Risk3sixty earned the platinum award from the Honoring Investments in Recruiting and Employing American Military Veterans Act (HIRE Vets Act) Medallion Program, the only federal award program that recognizes employers who successfully recruit, hire and retain veterans.

“We are dedicated to employing, developing and retaining veterans not only because it’s the right thing to do, but because their invaluable skills and experience align directly with our core business values of Grit, Craftmanship, Steadfastness, Freedom and Team,” said risk3sixty Director of Talent and Culture Jessica Lucas. “As a veteran myself, I understand it can be difficult to transition from the military to corporate America, so I am appreciative for risk3sixty going the extra mile to bestow opportunities and resources to veterans as they transition to civilian life.”

Recipients of the 2022 HIRE Vets Medallion Award meet rigorous employment and veteran

integration assistance criteria, including veteran hiring and retention percentages; availability of veteran-specific resources; leadership programming for veterans; dedicated human resource efforts; pay compensation and tuition assistance programs for veterans.

“Many veterans transitioning from service struggle to make the leap to the civilian world and find it very stressful even though they are disciplined, tough, and have grit and leadership skills,” said risk3sixty President and Co-Founder Christian White. “The irony is that these veterans are often overqualified, but lack the resume, specific training or credentials to slide into a similar role outside the military. As a veteran myself, I know they just need an opportunity, so providing them with one brings me great joy.”

Risk3sixty joins companies from 49 states, plus the District of Columbia, who have shown a commitment to hiring veterans, but also ensuring that they have a long-term career and growth plan that uses the diverse skills they acquired through their military service.

“I feel that it is important to hire and develop veterans because they stepped up to answer our nation’s call and put everything on the line ‘to support and defend the Constitution’ and that is weighty,” concluded White. “It’s an honor to serve and an honor to employ our veterans.”



Successful SOC 1 & SOC 2 Peer Review

Press Release

risk3sixty Successfully Completes SOC 1 & SOC 2 Peer Review

Successful completion of the security and compliance process is an affirmation of risk3sixty's quality assurance processes using their proprietary Phalanx GRC platform.

ATLANTA – October 11, 2022 – Risk3sixty, a company that helps organizations assess, build, manage and certify their security programs against multiple compliance frameworks including SOC 2 and ISO 27001, today announced that the firm passed its second SOC Peer Review with no deficiencies. This milestone underscores the firm's dedication to meeting the SOC standards set by the American Institute of Certified Public Accountants (AICPA), the national professional organization of CPAs.

"One of our core values is craftsmanship, and we take considerable pride in doing things with uncommon quality," said risk3sixty CEO and Co-Founder Christian Hyatt. "This includes quality in the deliverables our clients receive, quality in the products that we build and quality in the back-office processes that no one outside the firm ever sees. Passing this peer review, in addition to our ISO 27001, ISO 27701 and ISO 22301 certifications, are validation that we strive to live by our core values and earn the trust of our clients."

Firms that issue SOC reports are required to undergo a Peer Review on a periodic basis. Risk3sixty Compliance completed a review

of the quality system that includes risk3sixty Compliance's policies and procedures for ensuring that AICPA standards are met on all SOC engagements.

"As a compliance firm that services the B2B SaaS market, it is important that our clients have the ability to show their potential business partners that risk3sixty's SOC practices meet the rigorous standards of the AICPA," said risk3sixty Director of Quality Assurance Philip Brudney. "This Peer Review shows clients can trust that the SOC reports we generate are of the highest quality."

One thing that makes risk3sixty unique is that every engagement executed uses the Phalanx GRC platform. Built by the experts at risk3sixty, the platform has helped hundreds of companies maintain their compliance and security platforms.

"Phalanx enables us to meet the standards set by the AICPA in a streamlined manner and adds a lot of value for our clients," said risk3sixty President and Co-Founder Christian White. "The platform helps interpret the requirements of SOC 2, enables collaboration and automates a lot of time-consuming processes."



Award-winning Cybersecurity Leader Recognized

Throughout 2022 for Career-building Opportunities, Giving Back to the Community.

Risk3sixty Celebrates Sixth Year of Operation as Outstanding Corporate Citizen, Community Leader

Risk3sixty announced today the conclusion of its Six Days of Service initiative. The company has contributed one day of community service for each of its six years of operation, in support of their team core value of continuity in purpose and action. Company employees worked together to identify and take part in volunteer opportunities. This effort was one of many to garner awards and recognitions for workplace culture.

“At risk3sixty, we believe that part of building a great company is building a culture that makes it a habit to serve people and the community,” said risk3sixty CEO and Co-Founder Christian Hyatt. “It has been amazing to watch our team give their time, money, and energy to important causes.”

From a community service standpoint, the employees of risk3sixty stepped up to contribute one day of volunteerism for each of the company's six years of operation. These 48 hours of volunteer effort benefitted Samaritan's Purse Operation Christmas Child event, PAWS Atlanta, two of North Fulton Community Charities' Food Drives, the United Military Care's Veteran Clothing Drive and North Fulton Community Charities' Coats for Kids Program.

During 2022, risk3sixty was recognized as a Best Place to Work by Consulting Magazine, an award that is based on the results of the industry's largest and most in-depth employee satisfaction

survey. The Atlanta Business Chronicle seconded that status by including risk3sixty on its Best Places to Work list as well. Risk3sixty also received the Atlanta Business Chronicle's prestigious Pacesetters award based on the company's year-over-year robust growth.

In addition, the company was a recipient of the 2022 HIRE Vets Medallion, earning the platinum award from the Honoring Investments in Recruiting and Employing American Military Veterans Act (HIRE Vets Act) Medallion Program, the only federal award program that recognizes employers who successfully recruit, hire and retain veterans.

“Our team believes in contributing fully to the communities where we live and work,” added Hyatt. “While we appreciate the recognition we have received this year for our growth as well as our stellar team, the best way we can celebrate our success is to share it with others through volunteer workdays and drives to collect much needed items for our community partners.”

Q4 Content Releases

Establishing Ourselves as Thought Leaders

In Q4, our team of consultants produced a wide variety of content on all kinds of topics. We create content, not only because we want to arm our client base with as much compliance knowledge as we can, but because we think it's important, as security threats grow more numerous, to educate the wider world on the importance of cybersecurity. Below, you'll find some of the content pieces we created in Q4. Thanks to everyone that contributed to this endeavor.



Recognizing Great Penetration Tests Webinar

Everyone seems to have a different idea of what a penetration test is. More than ever, you need to know how to identify quality penetration testing. The success of your business and the security of your environment depend on it!



SOC 2 - CC2, 4, & 5 Best Practices

Blog Post

For a smooth SOC 2 process, companies should ensure controls are accurate, efforts are effective, and responsibilities are communicated. Without these, the rest of your program will likely run into exceptions and struggle to meet the criteria.

While performing these seems easy, it can be difficult to understand what should be done to achieve them. Some tips include documenting processes and requirements in-depth, templating all communication efforts, and reviewing changes against the control set and legal requirements.



Building a Security Program at a Startup

In this video, our team of security and compliance experts go into great detail on how to build a security program at a startup. We have worked with numerous B2B SaaS startups to implement these strategies.



Phalanx GRC Walkthrough

Managing your GRC Program in Excel creates a lot of extra work for your team. Phalanx gets you out of tedious spreadsheets to make your team more resilient and efficient.



The Best Introduction to California Rights Privacy Act (CRPA)

In this webinar, we will discuss the California Privacy Rights Act, which takes effect on January 1, 2023. We will talk through where it came from, who it applies to, and how to begin your compliance journey.



Everything You Need to Maintain Your PCI Program

Chris Donaldson leads the 3rd part of our PCI DSS webinar series. This video focuses on everything you need to know to ensure a successful certification.



A Simplified Review of ISO 27001 In Plain English

In this video, we provide an easy-to-follow review of ISO 27001 and the upcoming changes for 2022. Sawyer Miller completed his 4 part series on ISO 27001 with a plain English overview of the framework.



A Simplified Review of PCI DSS In Plain English

This installment will break down the PCI DSS framework in plain English. This webinar will closely examine the framework itself and spell out the complex requirements in a way that's easier to understand.

Events



Samaritan's Purse

Some of our team members had the opportunity to volunteer alongside countless other volunteers across the country for the Samaritan's Purse Operation Christmas Child event. They spent the day helping pack shoeboxes stuffed with school supplies, toys, hygiene items, and more for children across the world. Thanks to all those who participated.

North Fulton Community Collection Drive

In Q4, we participated in the North Fulton Community Pantry drive. This incredible organization works to ease hardship and foster financial stability in the Atlanta metro area. Amongst other things, they assist families with essentials such as food, rent, utilities, and clothing for short-term emergencies. Thank you to everyone on our team who contributed to our donation efforts. We appreciate you!



Gobble Jog

At risk3sixty, we like taking on challenges together as a team. That's why some of our Strange Renegades spent Thanksgiving morning participating in this year's 20th annual Gobble Jog. Hats off to those of you who participated. We hope you were rewarded with a delicious Thanksgiving feast afterward!

Promotions



Sawyer Miller

Director of ISO & SOC Services



Tim Palmer

Chief Operating Officer



Chris Donaldson

Director PCI & vCISO Services



Leah McMillan

Manager



Andrew Johnson

Senior Penetration Tester



Josh Smith

Consultant



Darren Styles

Senior Consultant



Zach Fey

Senior Software Engineer



Jennese Thompson

Consultant



Mary Kathryn

Senior Associate



Madi Loewe

Consultant



Patrick Nakayama

Senior Associate



Joseph Braido

Consultant

New Hires



Jason Mondragon

Senior Associate



Jonathon Fisher

Senior Associate



Davina Holbrook

Executive Assistant

Big New Clients for the Year



Geisinger



Yugabyte Testimonial & Video Production

Michael Carroll, Phalanx customer at Yugabyte, took the time out of his day to provide a testimonial for why Yugabyte chose Phalanx for their GRC tool.

In his testimonial, Mike shares his reasons for why Yugabyte decided to buy Phalanx. In doing so he shared how their team is leveraging the tool, how it's helped them reduce costs, and what it's been like to work with risk3sixty as a client.

We worked with a new videographer from Skyframe Pictures to help us with the production of this video. The outcome has definitely set the standard for our future video quality and look forward to capturing more great moments like these for us and our clients in the future.



Q3 Highlights



The Denning Technology & Management (T&M) Program

The Denning Technology Management (T&M) Program creates cross-functional leaders of the future through a rigorous curriculum, training in business communications, and frequent interaction with Corporate Affiliate executives. In 2022, risk3sixty was chosen to be the only Cybersecurity firm to participate in the program. The students selected for the project have done great work and we can tell they all have bright futures ahead of them.



Consulting Magazine & Atlanta's Best Places to Work

risk3sixty was voted one of the best places to work in 2022 by both Consulting Magazine and the Atlanta Business Chronicle. These awards meant a lot to us, not just because we like winning awards, but because of the high level of voluntary participation by our own employees. These surveys create a conducive work environment where team members are given the opportunity to express their thoughts, views, and concerns freely and anonymously.



Labs Instructional Videos & Blog Series

In Q3, the Labs team (with the support of alumni Asher Andree) created an enormous amount of content on the topic of pentesting. From eBooks to instructional videos and blogs, the amount of knowledge the team made available to the public was substantial.



ISO 27001 & PCI Webinar Series

In Q3, we launched our PCI and ISO 27001 webinar series. These provided our audience with the tools and tips they needed to successfully implement these two compliance frameworks. Thanks to Chris and Sawyer for their thought leadership and for all the wonderful content that was produced.

New Website & Product Launch

In an effort to deliver the best experience possible to our customers, Q2 saw the conclusion (and launch) of Project Adrian. A tremendous amount of time and energy went into the successful launch of project Adrian during the first half of the year. We endeavored to disrupt a crowded marketplace by bringing a free version of our GRC platform, Phalanx, to market and ultimately succeeded in adding hundreds of new users. Since Q2, we've continued to add countless new Phalanx users to the platform and have only continued making improvements since.

The screenshot shows the Phalanx website with a dark blue header. The main content area features a large heading "Build & Manage Your SOC 2 Program" with a subheading "Phalanx was built by SOC 2 auditors that have helped 100s of companies achieve compliance. We have built everything we know into Phalanx." Below this is a "Request Demo" button. A section titled "Easily Achieve Certification with This Process" shows a three-step process: 1. Assess (ISMS, Statement of Applicability, Information Security Policy Set), 2. Grade (Ability to execute a risk assessments/risk management program), and 3. Manage (Clear instructions on what needs to be done to meet audit requirements). To the right, there are screenshots of the Phalanx interface showing various SOC 2 tools.

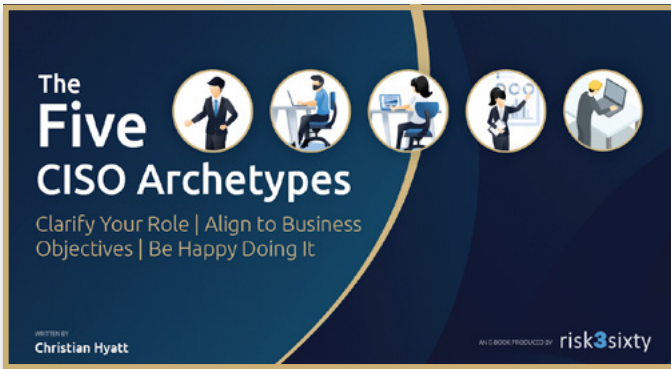
	Essentials	Start-Up	Scaling	Enterprise
	FREE	\$250/mo	\$1000/mo	Let's Talk
Number of Users	3 Users	10 Users	100 Users	Unlimited
Scope	1 Product	1 Product	3 Products	Unlimited
Policies	1 Policy Template 100 Acknowledgement Users No Custom Policies	Policy Sets 250 Acknowledgement Users Custom Policies	Unlimited	Unlimited
Guided Self-Assessment	1 Framework Annual Re-test	1 Framework Unlimited Re-tests	3 Frameworks Unlimited Re-tests Customizable Questionnaires	All Frameworks Unlimited Re-tests Customizable Questionnaires
Compliance Controls & Evidence Gathering	Not Included	1 Framework	3 Frameworks Custom Assessments	All Frameworks Custom Assessments
Project Management	1 Project (From Self-Assessment)	3 Projects	Unlimited	Unlimited
Risk Register	10 Total Risks per Register 2 Registers (Vendor & Security)	30 Total Risks per Register 3 Registers Data Download / Jira Sync	100 Total Risks per Register 5 Registers Data Download / Jira Sync	Unlimited Risks per Register Unlimited Registers Data Download / Jira Sync
Vendor Management	10 Vendors	25 Vendors	100 Vendors	Unlimited
Compliance Calendar	Included	Included	Included	Included
Vulnerability Management	Not Included	Not Included	1 Scan per Month	Unlimited
Compliance Automations	Not Included	Not Included	Included	Included & Custom
Inventories	Not Included	3 Inventories	Unlimited	Unlimited
Security Features (SSO, MFA)	Included	Included	Included	Included



Pacesetter Award 2022

risk3sixty was honored by The Atlanta Business Chronicle by receiving their prestigious Pacesetters award. This award is given to companies based on their year-over-year robust growth.

Q1 Highlights



The Five CISO Archetypes eBook & Webinar

In Q1 we created the Five CISO Archetypes eBook & Webinar. Understanding who you are as a leader is critical to successfully leading others. While all CISOs follow many of the same security guidelines and protocols, each CISO is unique in some ways. A wide variety of variables will impact their approaches to security. In this eBook, Christian Hyatt identified the five “archetypes” into which most CISOs fall and challenged security leaders to evaluate which one they most related to.



Leadership Training with Rob Cambell

A great way for managers at all levels to improve their capabilities, inspire their teams, and achieve outstanding business results is through leadership training. Successful leaders can transform organizations, enhance value creation, create efficiencies, and engage their employees to deliver better results. Risk3sixty's commitment to training future leaders will continue into 2023.



Palmetto Relay Race

At risk3sixty, we intentionally do hard things together. Doing so exemplifies one of our biggest core values, grit. This year our team completed the Palmetto Relay which was a 200-mile race that started Friday, March 25, and went through the night into March 26th, 2022.



risk3sixty's First Press Release

In March, risk3sixty's newly hired PR team sent out our first press release. Since then, countless releases have hit the airwaves showcasing who risk3sixty is as a firm and our many accomplishments. This is one of many channels marketing has been leveraging in 2022 to increase brand awareness and credibility in our industry.

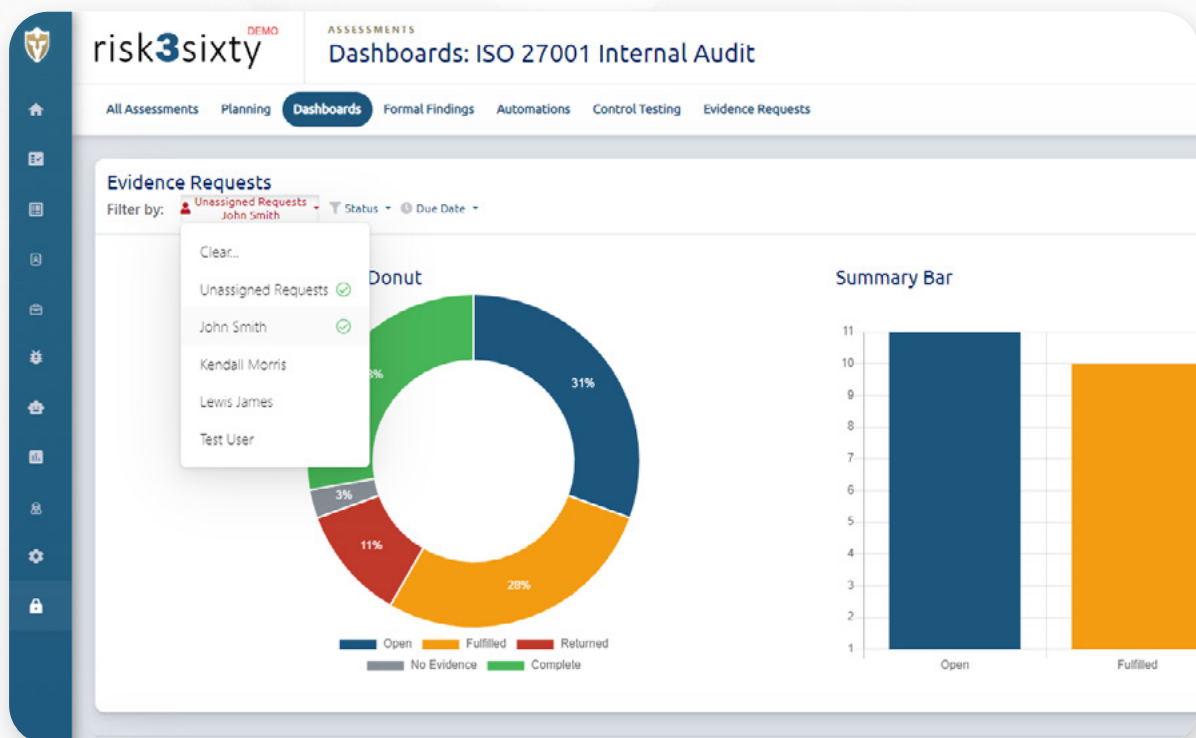
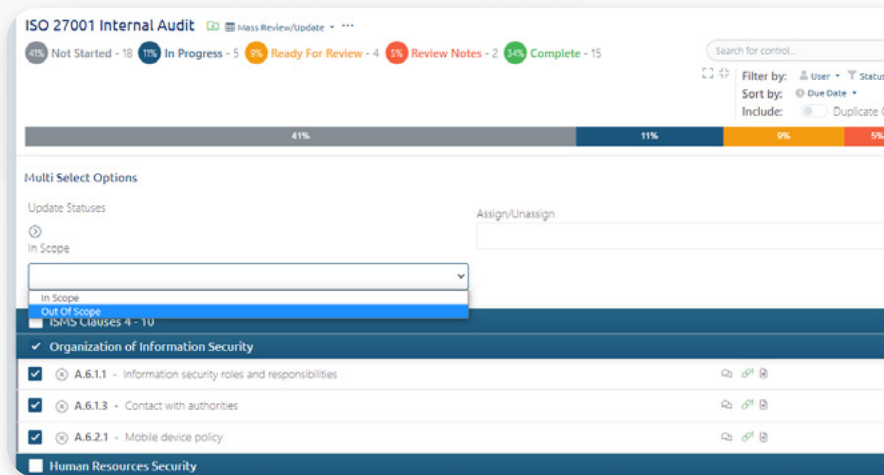




Phalanx Updates

We worked to improve Phalanx GRC overall for our customers' needs this quarter. From Assessments dashboard filtering to SelfAssessment comments and file upload capability, the tool took great leaps this quarter. In addition, we also make these improvements:

- Mass Review/Update Evidence Request
- Bulk unassigned evidence requests



Risk Management & Executive Reporting Webinar

In this webinar, viewers discovered how Phalanx GRC can support their risk management program - from both a strategic level and a more tactical one.



Phalanx User Growth Since Launch

Since Launching Phalanx in late June, we have seen a tremendous reaction to our Essentials offering in the market. We have well over 1000 applications to become Phalanx users and hundreds of new users added to the platform.



Ready to Get Started?

Contact Us Today for a Free Overview

One of our professional team members would love to help you out with any questions you have about your projects.



Ryan McGowan

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Want to Join Our Team?

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