

risk3sixty

Renegade Review

QUARTER

2022

Q1 Highlights



ISACA

ISACA Birmingham Spring Conference 2022

We were extremely proud to participate in the ISACA Birmingham Chapter's 2022 Spring Conference which was a virtual and in-person event this year. Topics ranged from Cybersecurity Risks to Privacy and Incident Response. The risk360 team provided multiple courses for attendees and provided a round table discussion this year.

Giving back to the cybersecurity community is very important to the team and we displayed our understanding of the industry as well as provided great insights at this conference.



Christian Hyatt

Five Security Leader Archetypes
CEO and Co-Founder



Chris Donaldson

PCI v4.0 & What it Means for the
Future of Data Security Standards
PCI Practice Leader



Kevin Ketts

How to Protect the Modern Company
CTO & CISO Advisor



Sawyer Miller

How to Reduce Risk Instead of Just
Talking About It
ISO Practice Leader



Jessica Lucas

Cybersecurity Panelist
Director of Talent & Culture



Ryan Basden

How to Attack a Company with No
Buildings or Networks
Pentest Practice Leader



Phil Brudney

Foundations of a Privacy Program
Director of Privacy & Quality Assurance



Palmetto Relay Race

At risk360, we consciously like to do hard things together for not only fitness but building our team and exemplifying one of our biggest core values, Grit. This year our team completed the Palmetto Relay which was a 200-mile race that started Friday, March 25, and went through the night into March 26, 2022.

Palmetto Relay was a unique adventure for the risk360 team that covered a 200-mile course from Lexington, SC (Red Bank Arena)

to Mt. Pleasant, SC (just outside of Charleston). This adventure took the team past many iconic sites including Santee State Park, Lonestar BBQ, farm communities, beautiful lakes, and majestic coastal waters.

This was not a one-person race but a team relay that needed everyone to be part of it. From driving the bus to handing out water and making sure the next person up was ready to take the lead, this adventure

Leadership Training with Rob Cambell

A great way for managers at all levels to improve their capabilities, inspire their teams, and achieve outstanding business results is through leadership training. Successful leaders can transform organizations, enhance value creation, create efficiencies, and engage their employees to deliver better results. At the end of last year, we started the leadership training program to help our team become better leaders with Rob Cambell. We have continued our training in 2022 and have gained great insights from Rob on numerous topics that will help our team become more effective leaders.



Rob Campbell is a retired Army Colonel, author, and leadership speaker. He is a 27-year Army veteran, paratrooper, and ranger with service in Iraq and Afghanistan. Rob led organizations ranging in size from 24 to 5,000 people overcoming challenges and leading change.



[Check out the eBook here](#)



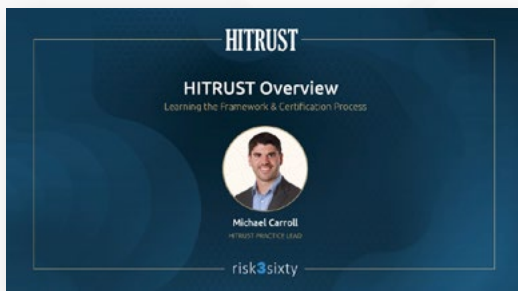
The Five CISO Archetypes eBook & Webinar

While all Chief Information Security Officers (CISOs) follow many of the same security guidelines and protocols, each CISO is unique in some ways. Such variables as company industry, size, corporate exposure, and risk tolerance will impact their approaches to security. Risk3Sixty's CEO Christian Hyatt has identified five "archetypes" into which most CISOs fall. These run the gamut from the "executive security leader" — a business leader who was thrust into security due to the value it offers to the business — to those with more targeted roles, such as product security or compliance.

Christian delivered multiple webinars, podcast guest appearances, and an in-person talk this quarter as well as a downloadable eBook for The Five CISO Archetypes. This content was a big hit with numerous downloads and shares across social media. The topic seems to be an important one for not just students looking to start a career in cybersecurity but also seasoned professionals looking to discover more about their archetype.



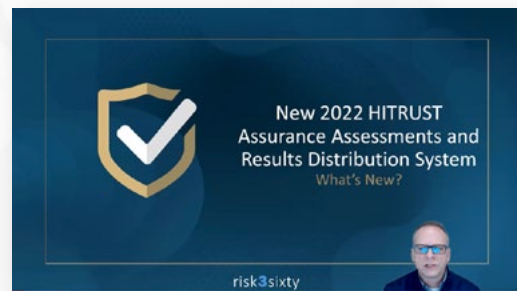
HITRUST Videos & Blogs



HITRUST Overview: Learning the Framework & Certification Process

HITRUST will change its Assurance Assessments and Results Distribution to include three levels bC, i1, and r2. Basic, Current-state Assessment (bC) will focus on good security hygiene controls for almost any size organization.

[See the Video >](#)



2022 HITRUST Assurance Assessments and Results Distribution System

HITRUST will change its Assurance Assessments and Results Distribution to include three levels bC, i1, and r2. Basic, Current-state Assessment (bC) will focus on good security hygiene controls for almost any size organization.

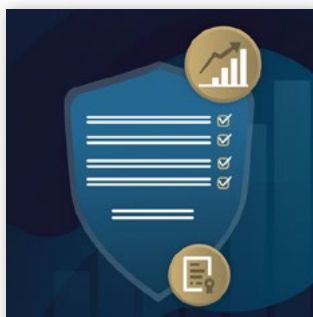
[See the Video >](#)



How HITRUST Fuels Growth for B2B SaaS Companies

How can organizations leverage their information security program to amplify their growth? Here are three ways a HITRUST certification can expand business opportunities.

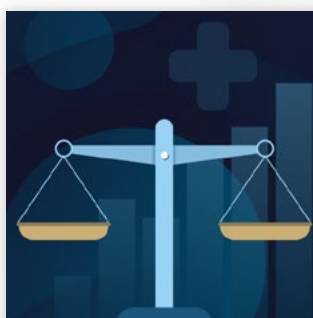
[Read More >](#)



HITRUST: Helping High-growth Tech Companies Demonstrate Information Security

We want to answer the biggest question related to this challenge, "What's the best way to show your commitment to information security?" The answer is HITRUST.

[Read More >](#)



HITRUST: Single Framework Strategy

Many organizations are in search of ways to streamline their compliance efforts. See how the HITRUST CSF can enable a "Single Framework Strategy" that simplifies security and compliance programs.

[Read More >](#)

Cybersecurity Advisory Firm risk3sixty First Press Release

The firm, which doubled in growth during 2021, is one of the fastest-growing cybersecurity advisors in the state of Georgia.

March 10, 2022 – ATLANTA – risk3sixty, a firm that helps high-growth technology companies assess, build, and manage security, privacy and compliance programs that secure their client's data and inspire stakeholder confidence, today announced the formation of its Executive Leadership team. As a team, the executives will work to support and advance risk3sixty's vision of becoming the 'professional services firm of the future.' This decision was propelled by risk3sixty's tremendous growth in 2021, during which the firm doubled in size.

"Our 2021 growth is truly the capstone of a remarkable five-year success story," said Chief Executive Officer and Co-Founder Christian Hyatt. "To support our next stage of growth, we wanted to form a leadership team of individuals who have a track record of helping organizations solve hard problems. This is a talented group of leaders – and they have the experience and desire to help our clients meet their most important business objectives. They know how to inspire the team to do the same."

Hyatt has helped dozens of unicorn start-ups (start-ups with \$1B+ valuation) scale their organization. With 15 years of experience in security, privacy and compliance, Christian brings a unique perspective to cybersecurity, privacy and what it takes to build a successful business. Accompanying Hyatt on the Executive Team are President and Co-Founder Christian White, Director of Talent and Culture Jessica Lucas, Chief Technology Officer Kevin Ketts, Chief Revenue Officer Ryan McGowan, and Director of Operations, Timothy Palmer.

White leads risk3sixty's Services, which include SOC 2, ISO 27001, PCI DSS, Privacy, vCISO, Penetration Testing, and HITRUST services. White graduated from United States Military Academy at West Point and served in the U.S. Army as an Airborne Ranger

for more than six years. After completing his service, White received his M.B.A from the Georgia Institute of Technology where he met Christian Hyatt and began the risk3sixty journey.

Lucas, is an experienced leader and Army veteran, who has been instrumental in building the company's culture of 'Investing in People.' Lucas graduated from United States Military Academy at West Point and served in the U.S. Army as an officer, where she specialized in the management, training, and development of people. After completing her service, Lucas received her Masters in Leadership from Georgetown University.

McGowan, an experienced sales, marketing and channel leader with a demonstrated ability to lead teams and deliver exceptional results, brings more than 20 years of industry experience to risk3sixty and is tasked with leading the team into its next phase of growth. In McGowan's prior role, he helped grow a nationally recognized security organization from less than \$2 million to more than \$100 million in annual revenue as the VP of Sales.

Ketts is an accomplished IT Management and Information Security Executive and is a seasoned executive with 25 years of experience leading Technology and Security teams. He has been on several technology advisory boards for startup companies and received industry accolades. In his prior role, Ketts helped his company scale their technology footprint and double revenues to over \$500 million as VP of Technology.

Palmer is an experienced business leader and former Army officer. Palmer brings a focus on business strategy, growth, and operational excellence that has enabled the firm to scale its service offerings. Palmer attended the University of Wisconsin and obtained his M.B.A. from the Olin Business School.

Work Anniversaries

Our lead developer overseeing the development of our Phalanx platform celebrated 2 years with the company this quarter as well as a promotion to Senior Software Developer.



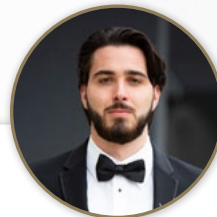
New Hires



Dave Woolf
Senior Analyst



Zach Fey
Automation Engineer



Joey Braid
Analyst



Joshua Smith
Senior Analyst

New Clients

ADVALENT >>

VERINOVUM



sparkcognition™

gateless



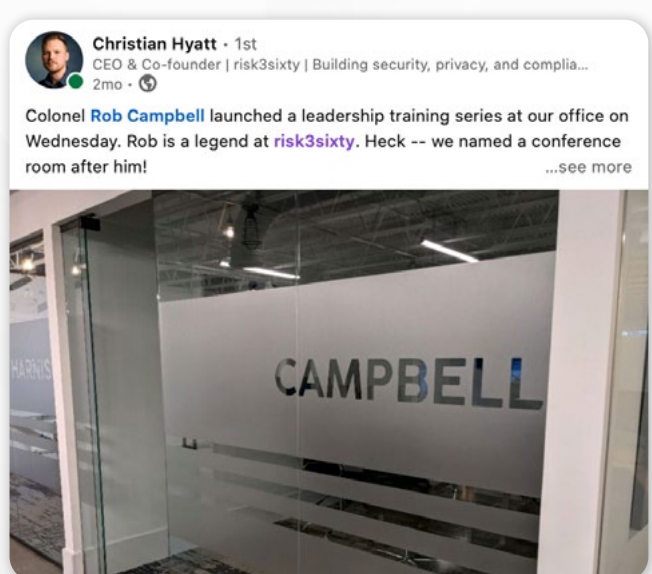
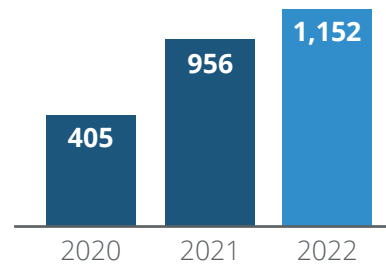
Social Media

Linked In Social Media Growth

Over the past year, we have grown our social following by over 200%. Our team of expert craftsmen in security, privacy, and compliance has created a community of followers that get real thought leadership daily from the risk3sixty team.

200% Growth on all Social Channels

Linked In Followers





Cyber Security Podcast

[See All Podcasts >](#)



Hyper Growth Start-ups, Women in Cyber, and Courage

with Dinah Davis

What it takes to grow a hyper growth start-up, lead people, and the courage to take your shots.

[Watch the Video >](#)



Cyber War, Breaches, and Human Emotion

with Raj Samani

We are seeing the highest volume of cyber attacks we have ever seen.

[Watch the Video >](#)



How to Navigate CMMC Compliance

with Jax Scott

Jax Scott breaks down the latest trends with security and compliance in the federal space.

[Watch the Video >](#)



PHALANX

One Platform for Security, Privacy,
and Compliance

New Phalanx Website Design

We've been working on some big things for our Phalanx GRC tool such as new features and even over hauling our promotional website.

We are fine tuning how we deliver our product to our clients and customers to deliver the best experience possible based on company and user.



A

You Answered 90 out of 100 Questions Correctly

Self-Assessment & Wiki

Phalanx GRC's Self-Assessment module provides clear ISO 27001 checklist and roadmaps that help your get through the audit process faster and easier.

Section 1: Security Policies				8 out of 15
Question	Recommendation	Score	Result	
1.1 Do you have a security policy?	Write a security policy.	Minor	✓	
1.2 Does your company perform external scan via vendor and continue scanning year round?	Perform quarterly external vulnerability scans	High Risk	✗	
1.3 Has your business ever had a risk assessment?	It's highly recommended to perform a risk assessment.	Minor	✓	

Automations & Integrations

Phalanx has several great automation tools and integrations that make it easier to use and implement into any companies tech stack. From Slack to Jira and AWS, we have many top tools already intergraded within our GRC

Assessment Automations			
1	 Cloud - User Access List	Mapped to 4 requests in this project	✓
2	 Get RDS Databases	Mapped to 2 requests in this project	✗
3	 Geo API	Mapped to 3 requests in this project	✓
4	 Tech User Access	Mapped to 1 request in this project	✓

Ready to Get Started?

Contact Us Today for a Free Overview

One of our professional team members would love to help you out with any questions you have about your projects.



Ryan McGowan

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Ross McCurdy

ross.mccurdy@risk3sixty.com

Want to Join Our Team?

Contact vibes@risk3sixty.com

risk3sixty



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